

Local Market Update – January 2022

A Research Tool Provided by Iowa Association of REALTORS®



Louisa County

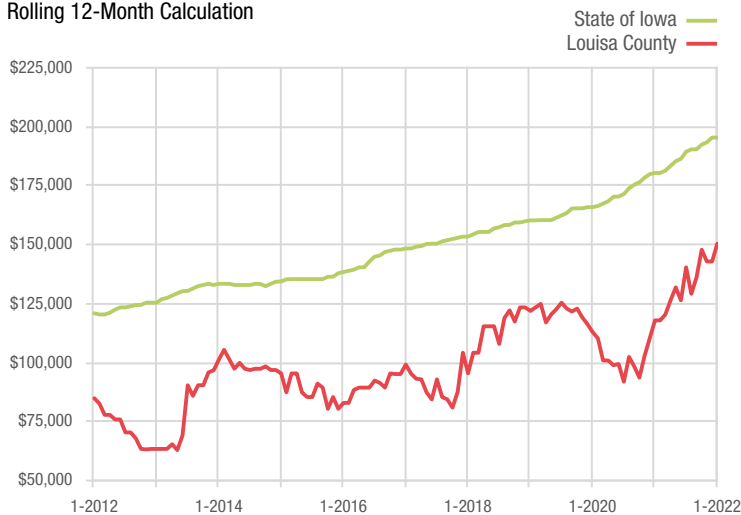
Single-Family Detached	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	11	11	0.0%	11	11	0.0%
Pending Sales	3	7	+ 133.3%	3	7	+ 133.3%
Closed Sales	5	4	- 20.0%	5	4	- 20.0%
Days on Market Until Sale	37	58	+ 56.8%	37	58	+ 56.8%
Median Sales Price*	\$115,000	\$172,000	+ 49.6%	\$115,000	\$172,000	+ 49.6%
Average Sales Price*	\$147,700	\$179,375	+ 21.4%	\$147,700	\$179,375	+ 21.4%
Percent of List Price Received*	99.8%	99.3%	- 0.5%	99.8%	99.3%	- 0.5%
Inventory of Homes for Sale	21	19	- 9.5%	—	—	—
Months Supply of Inventory	2.9	2.8	- 3.4%	—	—	—

Townhouse-Condo	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

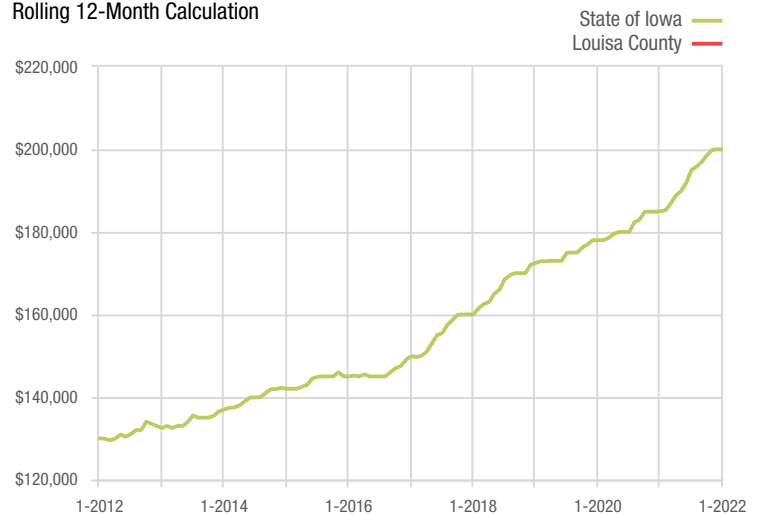
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.