

Local Market Update – January 2022

A Research Tool Provided by Iowa Association of REALTORS®



Marion County

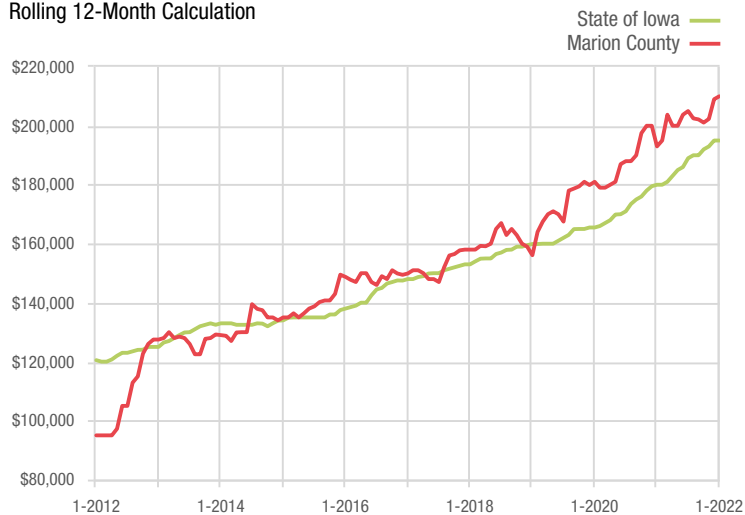
Single-Family Detached	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	34	27	- 20.6%	34	27	- 20.6%
Pending Sales	20	28	+ 40.0%	20	28	+ 40.0%
Closed Sales	30	32	+ 6.7%	30	32	+ 6.7%
Days on Market Until Sale	36	27	- 25.0%	36	27	- 25.0%
Median Sales Price*	\$160,000	\$197,415	+ 23.4%	\$160,000	\$197,415	+ 23.4%
Average Sales Price*	\$182,874	\$251,863	+ 37.7%	\$182,874	\$251,863	+ 37.7%
Percent of List Price Received*	94.9%	99.7%	+ 5.1%	94.9%	99.7%	+ 5.1%
Inventory of Homes for Sale	92	77	- 16.3%	—	—	—
Months Supply of Inventory	2.3	2.0	- 13.0%	—	—	—

Townhouse-Condo	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	2	0	- 100.0%	2	0	- 100.0%
Closed Sales	2	0	- 100.0%	2	0	- 100.0%
Days on Market Until Sale	16	—	—	16	—	—
Median Sales Price*	\$243,000	—	—	\$243,000	—	—
Average Sales Price*	\$243,000	—	—	\$243,000	—	—
Percent of List Price Received*	96.1%	—	—	96.1%	—	—
Inventory of Homes for Sale	11	3	- 72.7%	—	—	—
Months Supply of Inventory	5.1	1.2	- 76.5%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

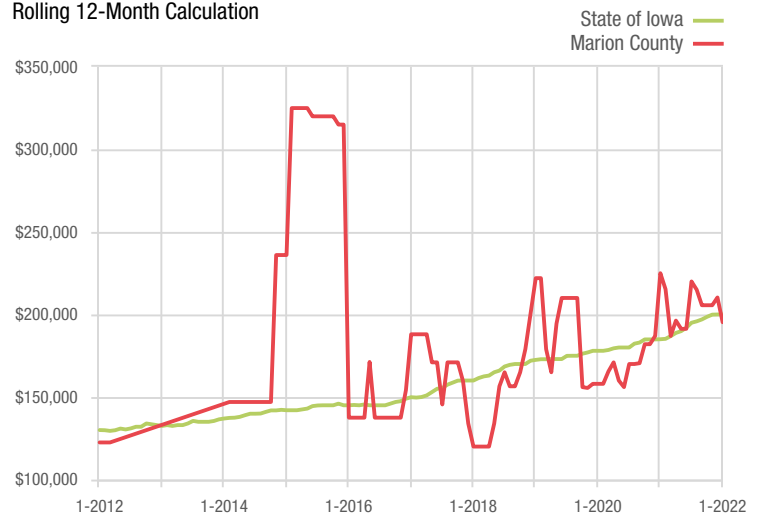
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.