

Local Market Update – January 2022

A Research Tool Provided by Iowa Association of REALTORS®



Plymouth County

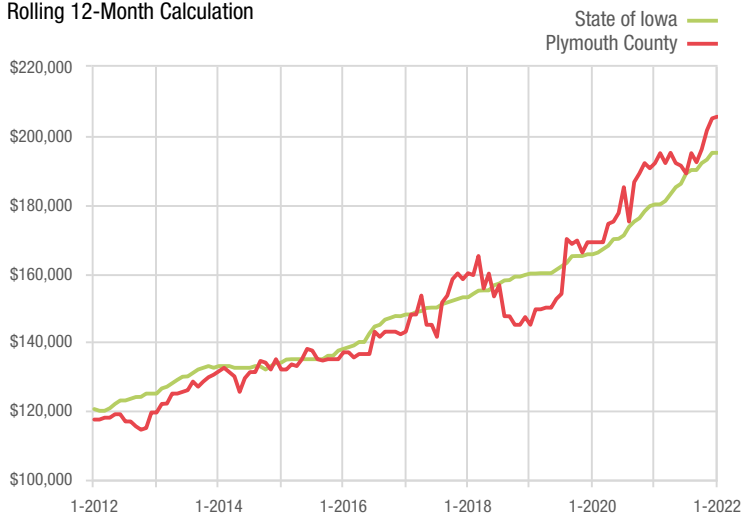
Single-Family Detached	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	10	15	+ 50.0%	10	15	+ 50.0%
Pending Sales	11	12	+ 9.1%	11	12	+ 9.1%
Closed Sales	23	9	- 60.9%	23	9	- 60.9%
Days on Market Until Sale	47	32	- 31.9%	47	32	- 31.9%
Median Sales Price*	\$196,000	\$224,000	+ 14.3%	\$196,000	\$224,000	+ 14.3%
Average Sales Price*	\$205,507	\$238,750	+ 16.2%	\$205,507	\$238,750	+ 16.2%
Percent of List Price Received*	97.8%	94.8%	- 3.1%	97.8%	94.8%	- 3.1%
Inventory of Homes for Sale	27	16	- 40.7%	—	—	—
Months Supply of Inventory	1.4	0.8	- 42.9%	—	—	—

Townhouse-Condo	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	0	1	—	0	1	—
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Days on Market Until Sale	0	122	—	0	122	—
Median Sales Price*	\$285,000	\$190,000	- 33.3%	\$285,000	\$190,000	- 33.3%
Average Sales Price*	\$285,000	\$190,000	- 33.3%	\$285,000	\$190,000	- 33.3%
Percent of List Price Received*	99.0%	95.2%	- 3.8%	99.0%	95.2%	- 3.8%
Inventory of Homes for Sale	3	1	- 66.7%	—	—	—
Months Supply of Inventory	1.5	0.5	- 66.7%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

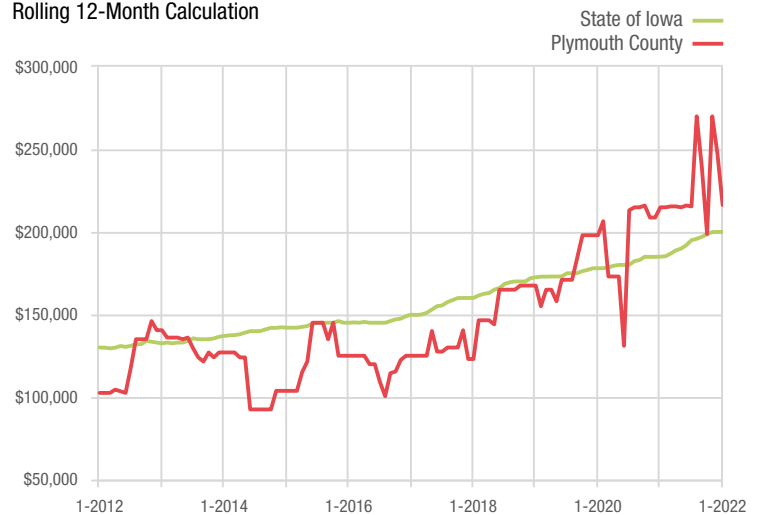
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.