

Local Market Update – January 2022

A Research Tool Provided by Iowa Association of REALTORS®



Pocahontas County

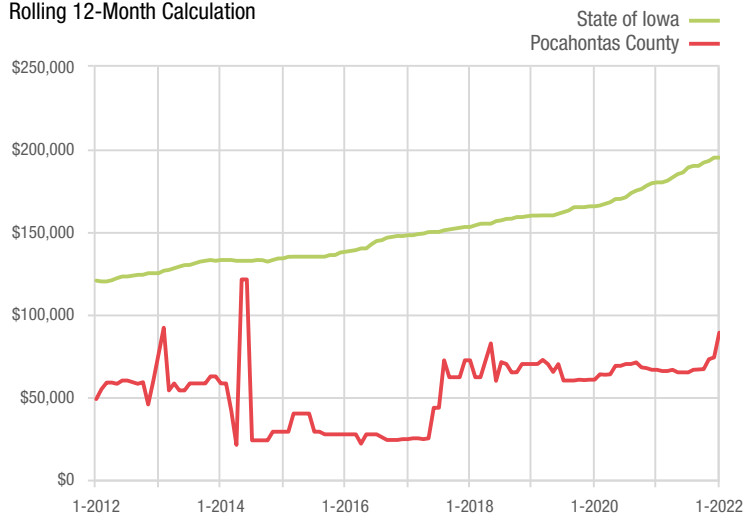
Single-Family Detached	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	3	3	0.0%	3	3	0.0%
Pending Sales	0	7	—	0	7	—
Closed Sales	4	5	+ 25.0%	4	5	+ 25.0%
Days on Market Until Sale	144	74	- 48.6%	144	74	- 48.6%
Median Sales Price*	\$63,750	\$178,500	+ 180.0%	\$63,750	\$178,500	+ 180.0%
Average Sales Price*	\$109,750	\$139,780	+ 27.4%	\$109,750	\$139,780	+ 27.4%
Percent of List Price Received*	97.5%	95.1%	- 2.5%	97.5%	95.1%	- 2.5%
Inventory of Homes for Sale	6	5	- 16.7%	—	—	—
Months Supply of Inventory	1.3	1.2	- 7.7%	—	—	—

Townhouse-Condo	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

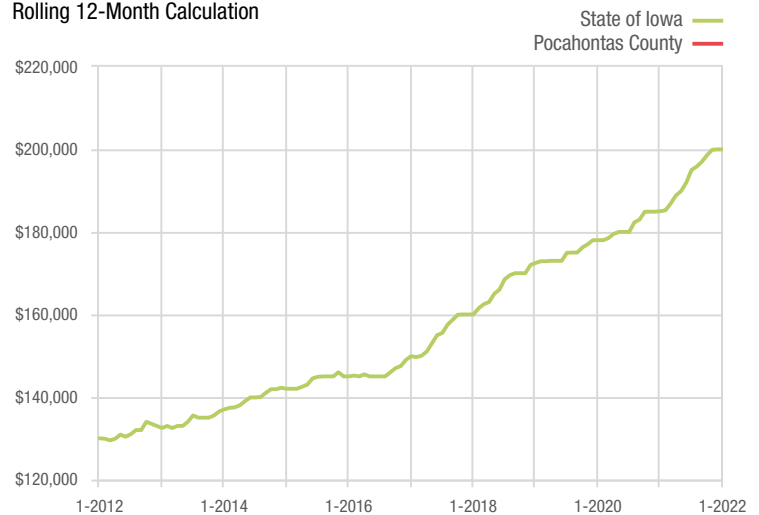
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.