

Local Market Update – January 2022

A Research Tool Provided by Iowa Association of REALTORS®



Pottawattamie County

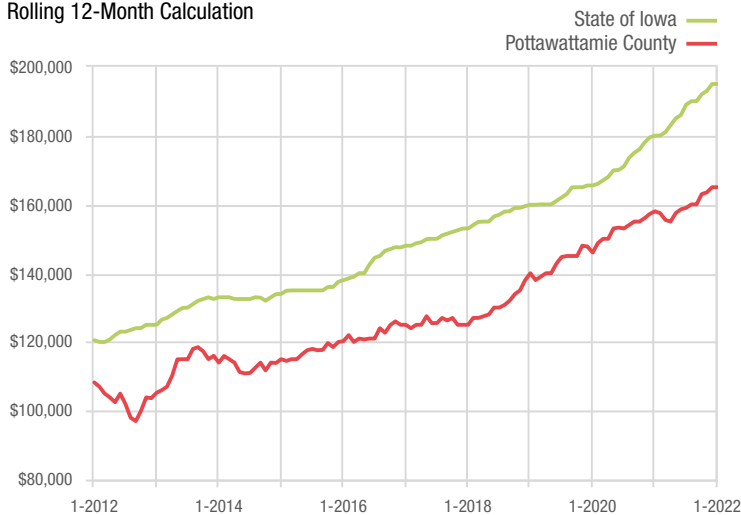
Single-Family Detached	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	71	72	+ 1.4%	71	72	+ 1.4%
Pending Sales	76	61	- 19.7%	76	61	- 19.7%
Closed Sales	76	72	- 5.3%	76	72	- 5.3%
Days on Market Until Sale	24	17	- 29.2%	24	17	- 29.2%
Median Sales Price*	\$164,250	\$154,500	- 5.9%	\$164,250	\$154,500	- 5.9%
Average Sales Price*	\$215,396	\$206,506	- 4.1%	\$215,396	\$206,506	- 4.1%
Percent of List Price Received*	98.8%	98.3%	- 0.5%	98.8%	98.3%	- 0.5%
Inventory of Homes for Sale	66	61	- 7.6%	—	—	—
Months Supply of Inventory	0.6	0.6	0.0%	—	—	—

Townhouse-Condo	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	5	5	0.0%	5	5	0.0%
Pending Sales	3	5	+ 66.7%	3	5	+ 66.7%
Closed Sales	5	2	- 60.0%	5	2	- 60.0%
Days on Market Until Sale	57	12	- 78.9%	57	12	- 78.9%
Median Sales Price*	\$217,500	\$263,750	+ 21.3%	\$217,500	\$263,750	+ 21.3%
Average Sales Price*	\$233,438	\$263,750	+ 13.0%	\$233,438	\$263,750	+ 13.0%
Percent of List Price Received*	99.5%	99.1%	- 0.4%	99.5%	99.1%	- 0.4%
Inventory of Homes for Sale	7	3	- 57.1%	—	—	—
Months Supply of Inventory	1.1	0.6	- 45.5%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

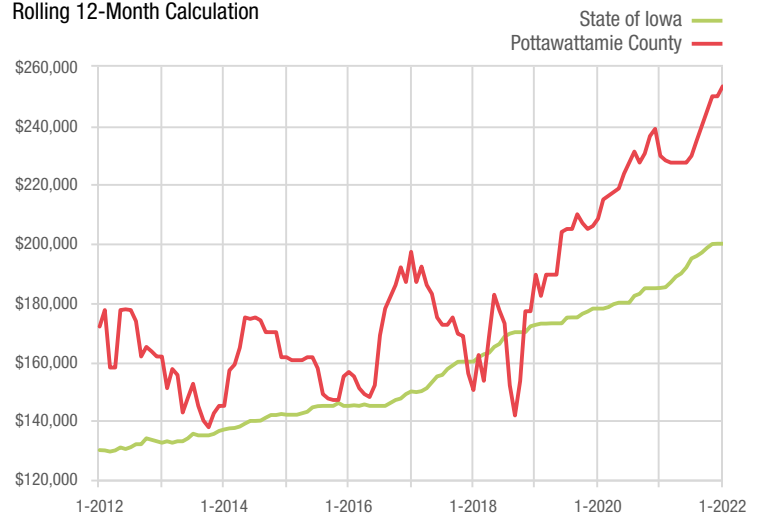
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.