

Local Market Update – January 2022

A Research Tool Provided by Iowa Association of REALTORS®



Sac County

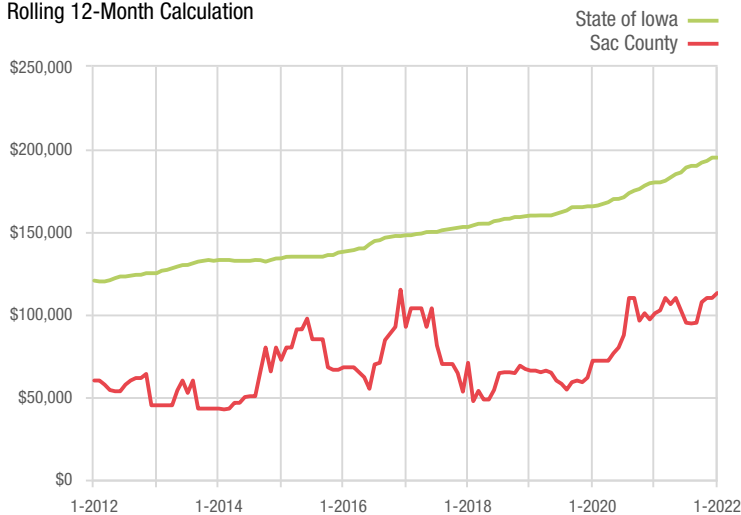
| Single-Family Detached | January | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 1-2021 | Thru 1-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 8 | 0 | - 100.0% | 8 | 0 | - 100.0% |
| Pending Sales | 5 | 5 | 0.0% | 5 | 5 | 0.0% |
| Closed Sales | 5 | 3 | - 40.0% | 5 | 3 | - 40.0% |
| Days on Market Until Sale | 177 | 56 | - 68.4% | 177 | 56 | - 68.4% |
| Median Sales Price* | \$115,000 | \$152,500 | + 32.6% | \$115,000 | \$152,500 | + 32.6% |
| Average Sales Price* | \$113,280 | \$141,667 | + 25.1% | \$113,280 | \$141,667 | + 25.1% |
| Percent of List Price Received* | 87.0% | 97.1% | + 11.6% | 87.0% | 97.1% | + 11.6% |
| Inventory of Homes for Sale | 12 | 4 | - 66.7% | — | — | — |
| Months Supply of Inventory | 1.9 | 0.7 | - 63.2% | — | — | — |

| Townhouse-Condo | January | | | Year to Date | | |
|---------------------------------|---------|------|----------|--------------|-------------|----------|
| | 2021 | 2022 | % Change | Thru 1-2021 | Thru 1-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 1 | 0 | - 100.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

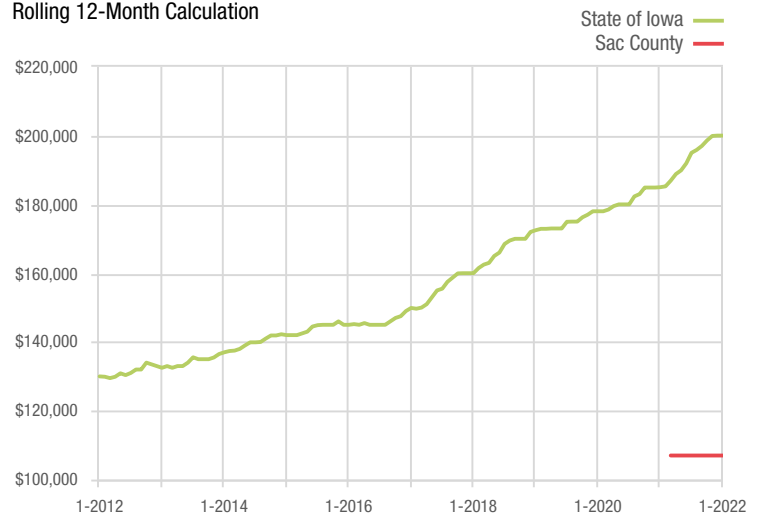
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.