

# Local Market Update – January 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Southeast Iowa Regional Board of REALTORS®

Includes Appanoose, Clarke (East of I-35), Davis, Decatur (East of I-35), Des Moines, Henry, Jefferson, Lee, Lucas, Mahaska, Monroe, Van Buren, Wapello and Wayne Counties

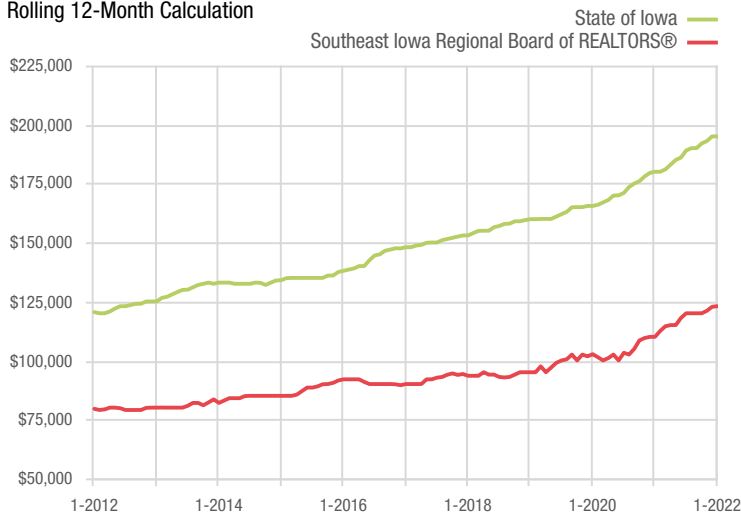
Single-Family Detached	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
New Listings	158	160	+ 1.3%	158	160	+ 1.3%
Pending Sales	132	144	+ 9.1%	132	144	+ 9.1%
Closed Sales	149	157	+ 5.4%	149	157	+ 5.4%
Days on Market Until Sale	74	54	- 27.0%	74	54	- 27.0%
Median Sales Price*	\$112,000	\$113,000	+ 0.9%	\$112,000	\$113,000	+ 0.9%
Average Sales Price*	\$129,027	\$134,586	+ 4.3%	\$129,027	\$134,586	+ 4.3%
Percent of List Price Received*	94.1%	96.2%	+ 2.2%	94.1%	96.2%	+ 2.2%
Inventory of Homes for Sale	556	429	- 22.8%	—	—	—
Months Supply of Inventory	2.7	1.9	- 29.6%	—	—	—

Townhouse-Condo	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
New Listings	2	6	+ 200.0%	2	6	+ 200.0%
Pending Sales	1	1	0.0%	1	1	0.0%
Closed Sales	1	4	+ 300.0%	1	4	+ 300.0%
Days on Market Until Sale	267	46	- 82.8%	267	46	- 82.8%
Median Sales Price*	\$331,500	\$169,350	- 48.9%	\$331,500	\$169,350	- 48.9%
Average Sales Price*	\$331,500	\$165,175	- 50.2%	\$331,500	\$165,175	- 50.2%
Percent of List Price Received*	99.1%	98.6%	- 0.5%	99.1%	98.6%	- 0.5%
Inventory of Homes for Sale	8	9	+ 12.5%	—	—	—
Months Supply of Inventory	3.5	2.5	- 28.6%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

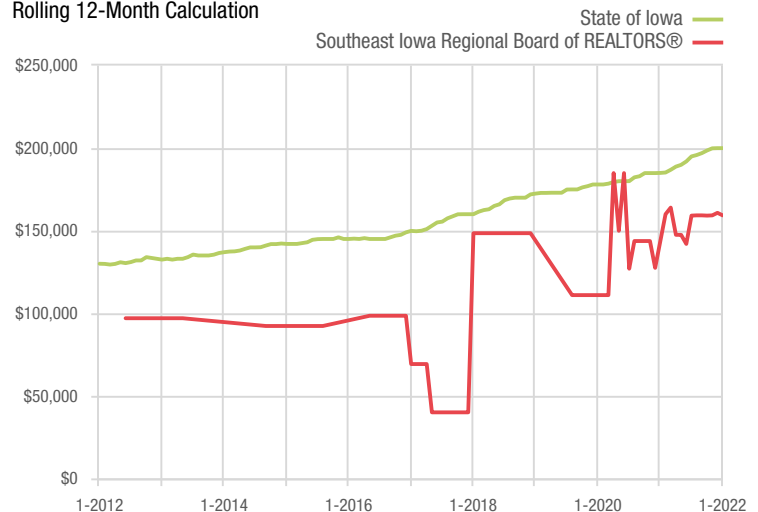
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of February 15, 2022. All data from the multiple listing services in the state of Iowa. | Report © 2022 ShowingTime.