

Local Market Update – January 2022

A Research Tool Provided by Iowa Association of REALTORS®



Tama County

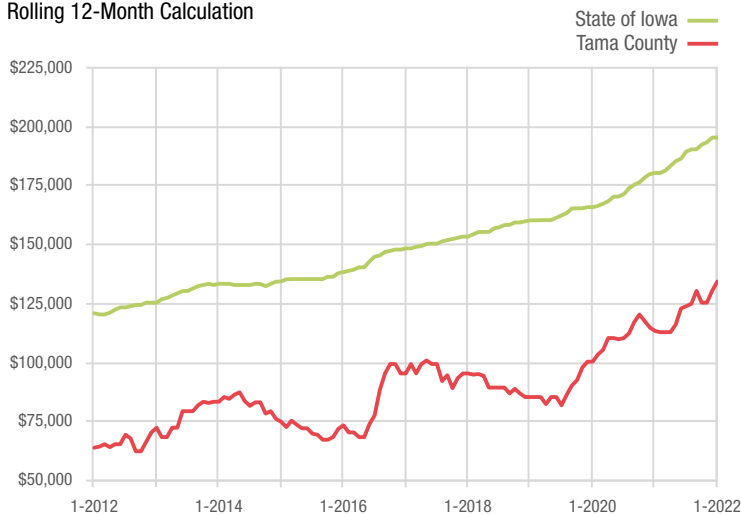
Single-Family Detached	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
New Listings	6	11	+ 83.3%	6	11	+ 83.3%
Pending Sales	9	14	+ 55.6%	9	14	+ 55.6%
Closed Sales	12	11	- 8.3%	12	11	- 8.3%
Days on Market Until Sale	33	30	- 9.1%	33	30	- 9.1%
Median Sales Price*	\$100,000	\$129,900	+ 29.9%	\$100,000	\$129,900	+ 29.9%
Average Sales Price*	\$142,183	\$143,018	+ 0.6%	\$142,183	\$143,018	+ 0.6%
Percent of List Price Received*	95.0%	94.9%	- 0.1%	95.0%	94.9%	- 0.1%
Inventory of Homes for Sale	23	21	- 8.7%	—	—	—
Months Supply of Inventory	1.5	1.3	- 13.3%	—	—	—

Townhouse-Condo	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	1	1	0.0%	1	1	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	6	1	- 83.3%	—	—	—
Months Supply of Inventory	6.0	0.8	- 86.7%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

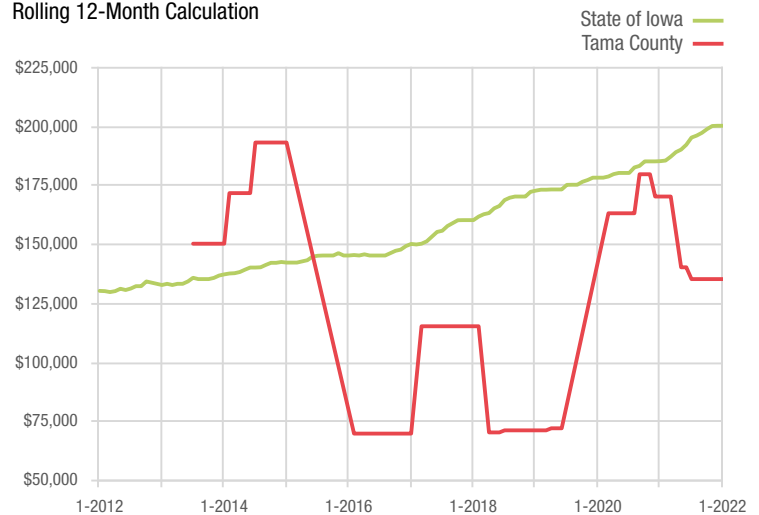
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.