

# Local Market Update – January 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Washington County

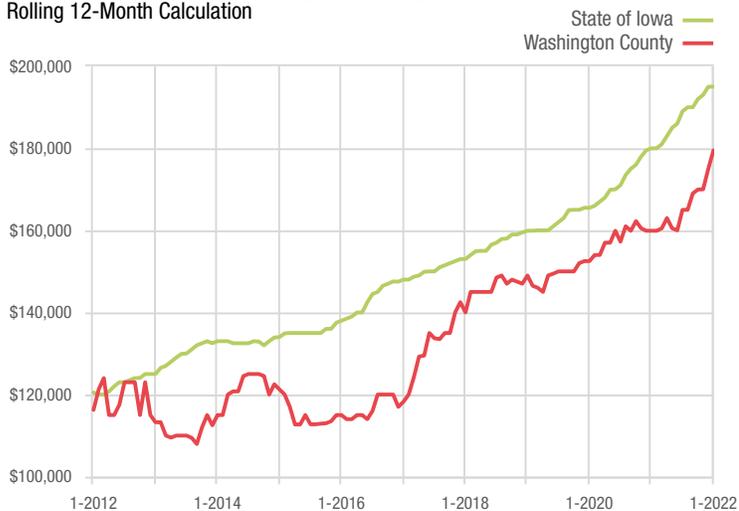
Single-Family Detached	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
New Listings	18	22	+ 22.2%	18	22	+ 22.2%
Pending Sales	15	16	+ 6.7%	15	16	+ 6.7%
Closed Sales	15	16	+ 6.7%	15	16	+ 6.7%
Days on Market Until Sale	64	67	+ 4.7%	64	67	+ 4.7%
Median Sales Price*	\$152,500	<b>\$242,500</b>	+ 59.0%	\$152,500	<b>\$242,500</b>	+ 59.0%
Average Sales Price*	\$148,460	<b>\$235,056</b>	+ 58.3%	\$148,460	<b>\$235,056</b>	+ 58.3%
Percent of List Price Received*	95.1%	<b>97.8%</b>	+ 2.8%	95.1%	<b>97.8%</b>	+ 2.8%
Inventory of Homes for Sale	36	46	+ 27.8%	—	—	—
Months Supply of Inventory	1.4	1.7	+ 21.4%	—	—	—

Townhouse-Condo	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
New Listings	1	1	0.0%	1	1	0.0%
Pending Sales	1	3	+ 200.0%	1	3	+ 200.0%
Closed Sales	1	3	+ 200.0%	1	3	+ 200.0%
Days on Market Until Sale	73	82	+ 12.3%	73	82	+ 12.3%
Median Sales Price*	\$212,500	<b>\$279,000</b>	+ 31.3%	\$212,500	<b>\$279,000</b>	+ 31.3%
Average Sales Price*	\$212,500	<b>\$277,667</b>	+ 30.7%	\$212,500	<b>\$277,667</b>	+ 30.7%
Percent of List Price Received*	96.6%	<b>100.0%</b>	+ 3.5%	96.6%	<b>100.0%</b>	+ 3.5%
Inventory of Homes for Sale	10	4	- 60.0%	—	—	—
Months Supply of Inventory	5.0	1.3	- 74.0%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

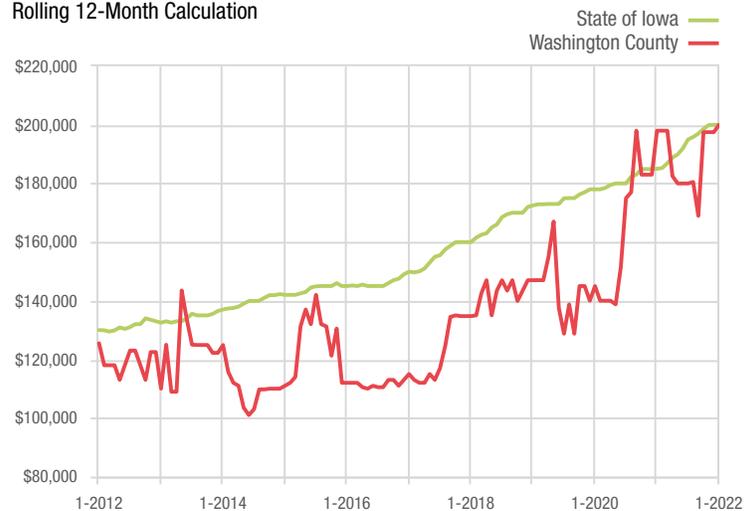
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.