

Local Market Update – January 2022

A Research Tool Provided by Iowa Association of REALTORS®



Wayne County

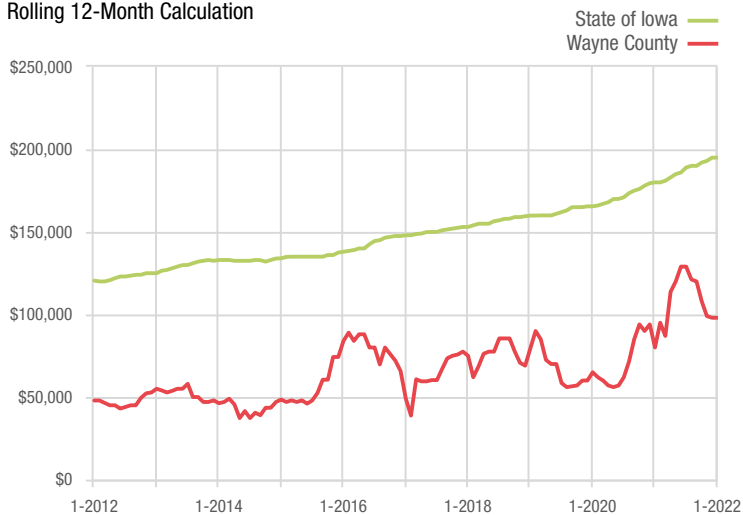
| Single-Family Detached | January | | | Year to Date | | |
|---------------------------------|----------|-----------------|----------|--------------|-----------------|----------|
| | 2021 | 2022 | % Change | Thru 1-2021 | Thru 1-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 5 | 2 | - 60.0% | 5 | 2 | - 60.0% |
| Pending Sales | 2 | 1 | - 50.0% | 2 | 1 | - 50.0% |
| Closed Sales | 5 | 1 | - 80.0% | 5 | 1 | - 80.0% |
| Days on Market Until Sale | 87 | 71 | - 18.4% | 87 | 71 | - 18.4% |
| Median Sales Price* | \$87,000 | \$70,000 | - 19.5% | \$87,000 | \$70,000 | - 19.5% |
| Average Sales Price* | \$76,800 | \$70,000 | - 8.9% | \$76,800 | \$70,000 | - 8.9% |
| Percent of List Price Received* | 92.4% | 92.2% | - 0.2% | 92.4% | 92.2% | - 0.2% |
| Inventory of Homes for Sale | 15 | 15 | 0.0% | — | — | — |
| Months Supply of Inventory | 4.2 | 3.8 | - 9.5% | — | — | — |

| Townhouse-Condo | January | | | Year to Date | | |
|---------------------------------|---------|------|----------|--------------|-------------|----------|
| | 2021 | 2022 | % Change | Thru 1-2021 | Thru 1-2022 | % Change |
| Key Metrics | | | | | | |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

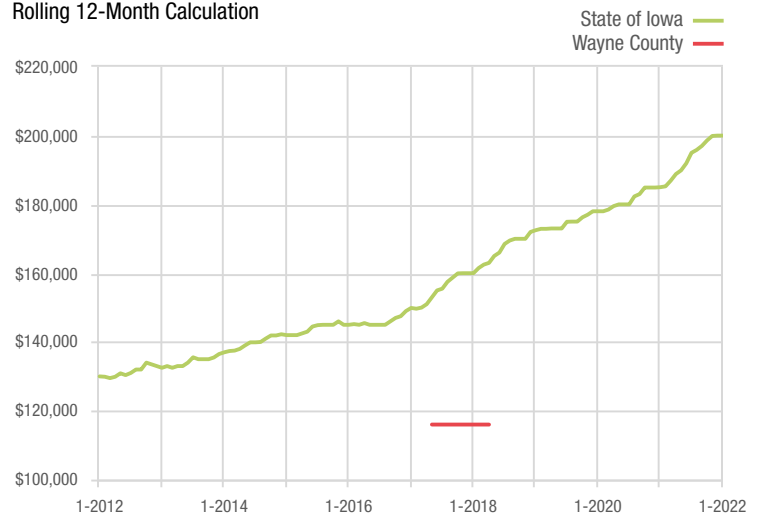
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.