

Local Market Update – January 2022

A Research Tool Provided by Iowa Association of REALTORS®



Webster County

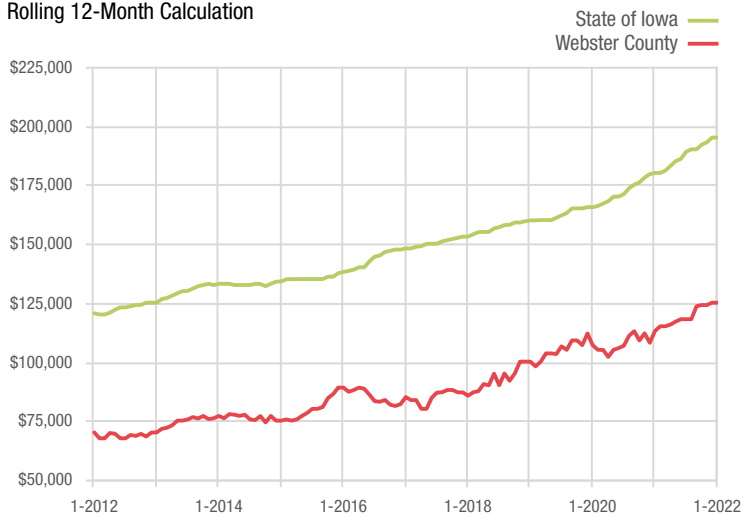
Single-Family Detached	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	23	32	+ 39.1%	23	32	+ 39.1%
Pending Sales	23	16	- 30.4%	23	16	- 30.4%
Closed Sales	26	28	+ 7.7%	26	28	+ 7.7%
Days on Market Until Sale	31	57	+ 83.9%	31	57	+ 83.9%
Median Sales Price*	\$116,500	\$97,500	- 16.3%	\$116,500	\$97,500	- 16.3%
Average Sales Price*	\$115,192	\$119,926	+ 4.1%	\$115,192	\$119,926	+ 4.1%
Percent of List Price Received*	94.3%	93.1%	- 1.3%	94.3%	93.1%	- 1.3%
Inventory of Homes for Sale	72	71	- 1.4%	—	—	—
Months Supply of Inventory	1.9	1.9	0.0%	—	—	—

Townhouse-Condo	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	1	1	0.0%	1	1	0.0%
Pending Sales	0	1	—	0	1	—
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	7	3	- 57.1%	—	—	—
Months Supply of Inventory	5.1	1.4	- 72.5%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

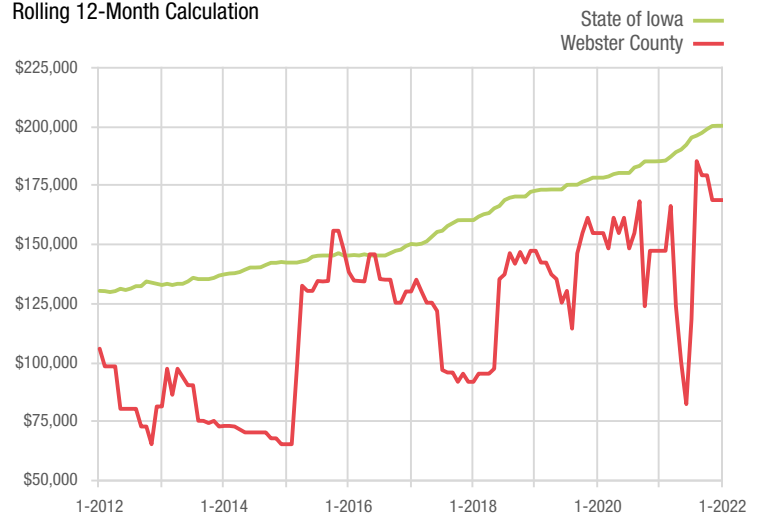
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.