

# Local Market Update – January 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Winneshiek County

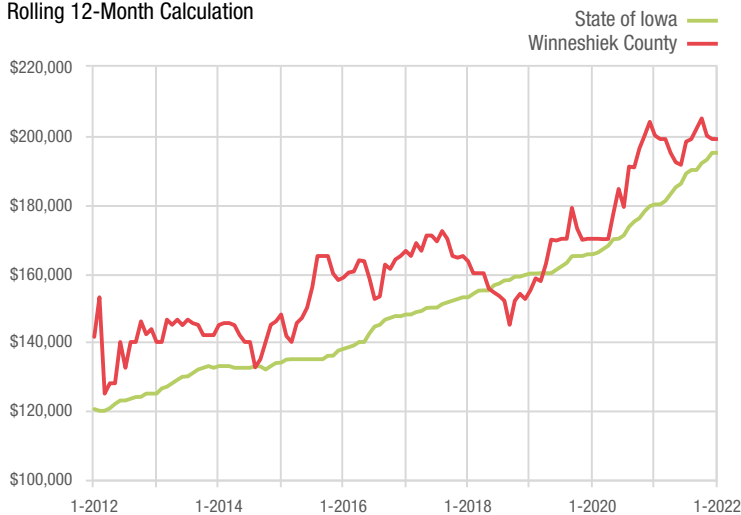
Single-Family Detached	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
<b>Key Metrics</b>						
New Listings	8	13	+ 62.5%	8	13	+ 62.5%
Pending Sales	10	11	+ 10.0%	10	11	+ 10.0%
Closed Sales	10	4	- 60.0%	10	4	- 60.0%
Days on Market Until Sale	48	16	- 66.7%	48	16	- 66.7%
Median Sales Price*	\$115,000	<b>\$192,500</b>	+ 67.4%	\$115,000	<b>\$192,500</b>	+ 67.4%
Average Sales Price*	\$168,700	<b>\$193,000</b>	+ 14.4%	\$168,700	<b>\$193,000</b>	+ 14.4%
Percent of List Price Received*	95.9%	<b>100.4%</b>	+ 4.7%	95.9%	<b>100.4%</b>	+ 4.7%
Inventory of Homes for Sale	15	11	- 26.7%	—	—	—
Months Supply of Inventory	1.0	0.6	- 40.0%	—	—	—

Townhouse-Condo	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
<b>Key Metrics</b>						
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	3	1	- 66.7%	3	1	- 66.7%
Closed Sales	1	2	+ 100.0%	1	2	+ 100.0%
Days on Market Until Sale	2	23	+ 1,050.0%	2	23	+ 1,050.0%
Median Sales Price*	\$231,000	<b>\$236,250</b>	+ 2.3%	\$231,000	<b>\$236,250</b>	+ 2.3%
Average Sales Price*	\$231,000	<b>\$236,250</b>	+ 2.3%	\$231,000	<b>\$236,250</b>	+ 2.3%
Percent of List Price Received*	96.7%	<b>99.2%</b>	+ 2.6%	96.7%	<b>99.2%</b>	+ 2.6%
Inventory of Homes for Sale	10	3	- 70.0%	—	—	—
Months Supply of Inventory	4.5	1.5	- 66.7%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

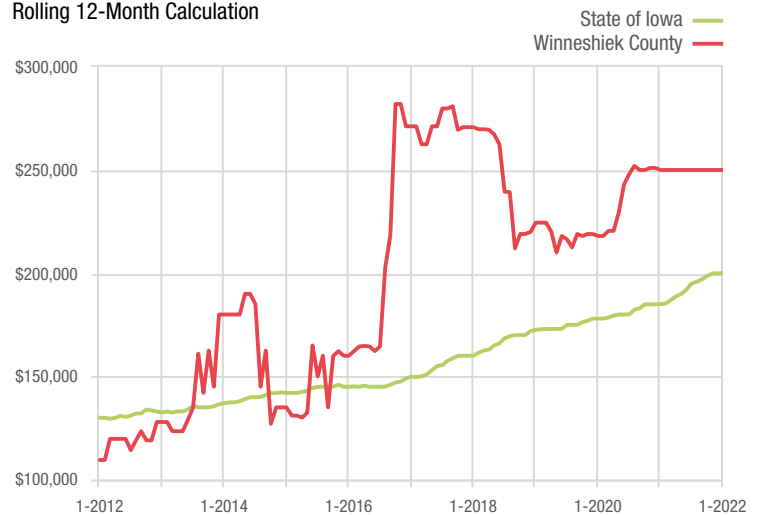
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.