

Local Market Update – January 2022

A Research Tool Provided by Iowa Association of REALTORS®



Woodbury County

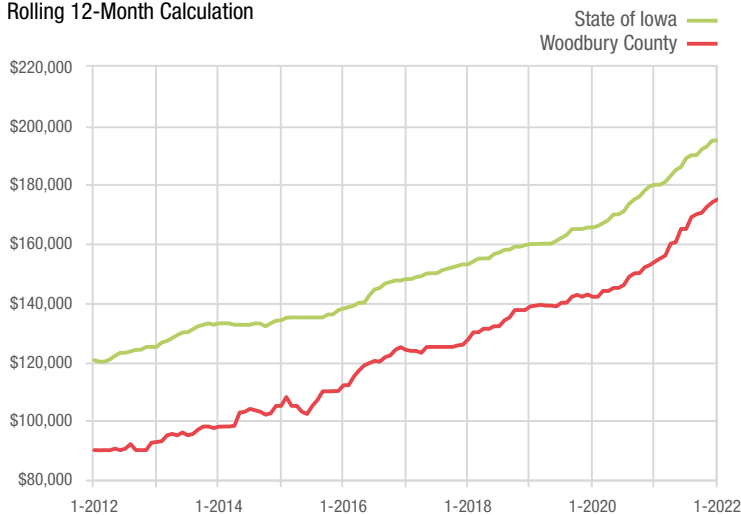
Single-Family Detached	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	69	68	- 1.4%	69	68	- 1.4%
Pending Sales	69	79	+ 14.5%	69	79	+ 14.5%
Closed Sales	73	76	+ 4.1%	73	76	+ 4.1%
Days on Market Until Sale	30	25	- 16.7%	30	25	- 16.7%
Median Sales Price*	\$146,000	\$176,000	+ 20.5%	\$146,000	\$176,000	+ 20.5%
Average Sales Price*	\$176,023	\$201,547	+ 14.5%	\$176,023	\$201,547	+ 14.5%
Percent of List Price Received*	97.0%	98.6%	+ 1.6%	97.0%	98.6%	+ 1.6%
Inventory of Homes for Sale	79	67	- 15.2%	—	—	—
Months Supply of Inventory	0.8	0.6	- 25.0%	—	—	—

Townhouse-Condo	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	5	10	+ 100.0%	5	10	+ 100.0%
Pending Sales	3	8	+ 166.7%	3	8	+ 166.7%
Closed Sales	7	6	- 14.3%	7	6	- 14.3%
Days on Market Until Sale	106	33	- 68.9%	106	33	- 68.9%
Median Sales Price*	\$289,900	\$257,500	- 11.2%	\$289,900	\$257,500	- 11.2%
Average Sales Price*	\$256,148	\$254,692	- 0.6%	\$256,148	\$254,692	- 0.6%
Percent of List Price Received*	99.7%	99.3%	- 0.4%	99.7%	99.3%	- 0.4%
Inventory of Homes for Sale	35	10	- 71.4%	—	—	—
Months Supply of Inventory	5.3	1.1	- 79.2%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

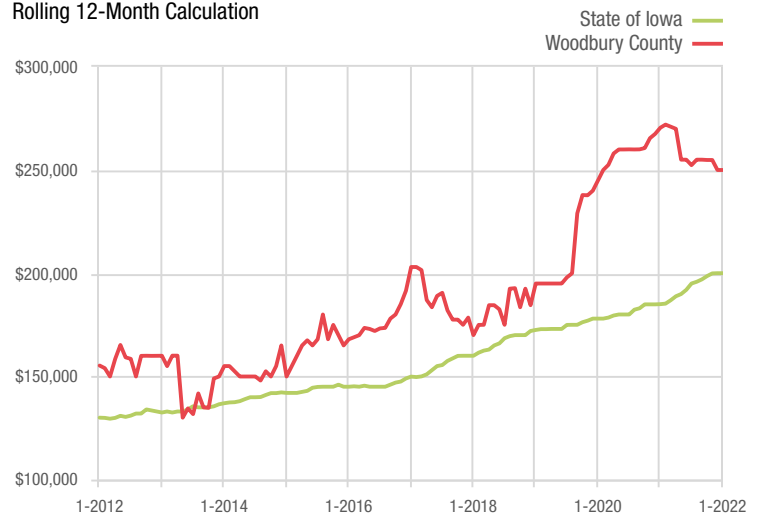
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.