

# Local Market Update – June 2023

A Research Tool Provided by Iowa Association of REALTORS®



## Black Hawk County

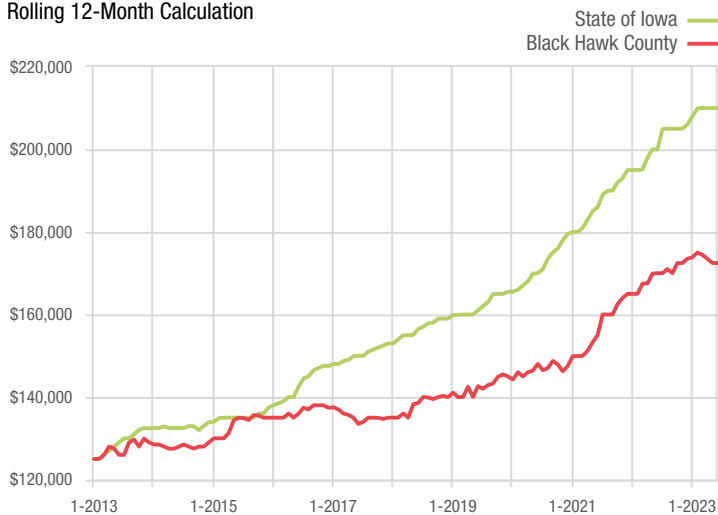
Single-Family Detached	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	225	178	- 20.9%	971	759	- 21.8%
Pending Sales	179	153	- 14.5%	875	706	- 19.3%
Closed Sales	182	163	- 10.4%	779	622	- 20.2%
Days on Market Until Sale	17	25	+ 47.1%	23	28	+ 21.7%
Median Sales Price*	\$194,700	<b>\$199,900</b>	+ 2.7%	\$175,000	<b>\$174,950</b>	- 0.0%
Average Sales Price*	\$228,525	<b>\$229,821</b>	+ 0.6%	\$201,151	<b>\$210,088</b>	+ 4.4%
Percent of List Price Received*	104.3%	<b>101.4%</b>	- 2.8%	101.4%	<b>99.9%</b>	- 1.5%
Inventory of Homes for Sale	155	127	- 18.1%	—	—	—
Months Supply of Inventory	1.1	1.1	0.0%	—	—	—

Townhouse-Condo	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	24	13	- 45.8%	101	92	- 8.9%
Pending Sales	13	14	+ 7.7%	89	77	- 13.5%
Closed Sales	23	15	- 34.8%	77	64	- 16.9%
Days on Market Until Sale	5	12	+ 140.0%	20	43	+ 115.0%
Median Sales Price*	\$219,900	<b>\$240,900</b>	+ 9.5%	\$175,000	<b>\$199,900</b>	+ 14.2%
Average Sales Price*	\$213,535	<b>\$217,443</b>	+ 1.8%	\$188,884	<b>\$213,925</b>	+ 13.3%
Percent of List Price Received*	102.1%	<b>101.5%</b>	- 0.6%	101.1%	<b>100.2%</b>	- 0.9%
Inventory of Homes for Sale	17	20	+ 17.6%	—	—	—
Months Supply of Inventory	1.3	1.6	+ 23.1%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

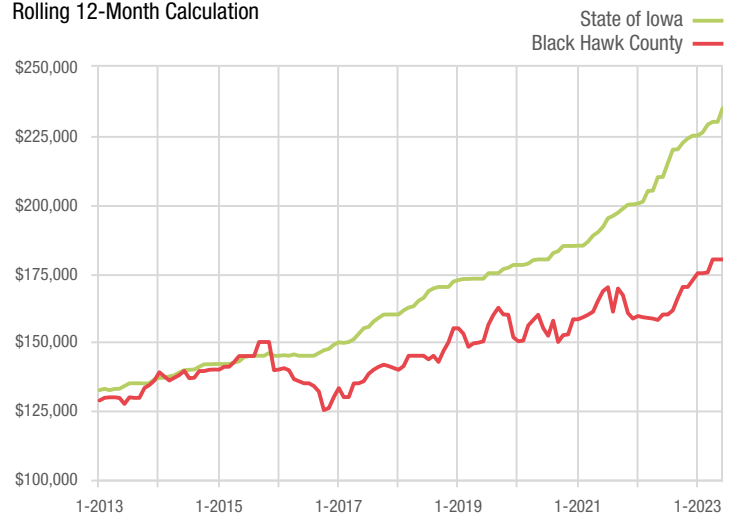
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.