

Local Market Update – June 2023

A Research Tool Provided by Iowa Association of REALTORS®



Buena Vista County

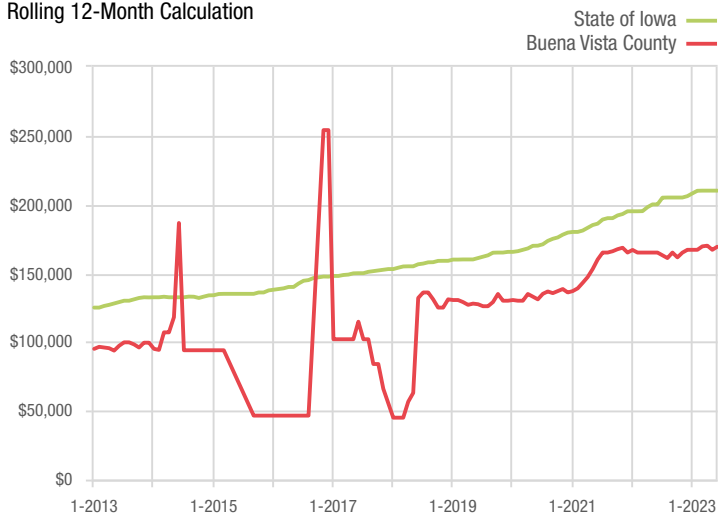
Single-Family Detached	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	17	22	+ 29.4%	71	91	+ 28.2%
Pending Sales	13	21	+ 61.5%	70	82	+ 17.1%
Closed Sales	10	13	+ 30.0%	65	58	- 10.8%
Days on Market Until Sale	24	27	+ 12.5%	41	51	+ 24.4%
Median Sales Price*	\$172,500	\$189,500	+ 9.9%	\$170,000	\$171,000	+ 0.6%
Average Sales Price*	\$187,450	\$235,865	+ 25.8%	\$194,946	\$208,985	+ 7.2%
Percent of List Price Received*	97.0%	98.7%	+ 1.8%	100.3%	97.4%	- 2.9%
Inventory of Homes for Sale	11	22	+ 100.0%	—	—	—
Months Supply of Inventory	0.8	2.0	+ 150.0%	—	—	—

Townhouse-Condo	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	4	3	- 25.0%	11	10	- 9.1%
Pending Sales	3	4	+ 33.3%	13	9	- 30.8%
Closed Sales	3	2	- 33.3%	8	5	- 37.5%
Days on Market Until Sale	23	3	- 87.0%	53	5	- 90.6%
Median Sales Price*	\$225,000	\$163,100	- 27.5%	\$222,500	\$190,750	- 14.3%
Average Sales Price*	\$229,540	\$163,100	- 28.9%	\$222,453	\$176,925	- 20.5%
Percent of List Price Received*	85.7%	95.5%	+ 11.4%	92.8%	97.8%	+ 5.4%
Inventory of Homes for Sale	9	6	- 33.3%	—	—	—
Months Supply of Inventory	3.9	2.7	- 30.8%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

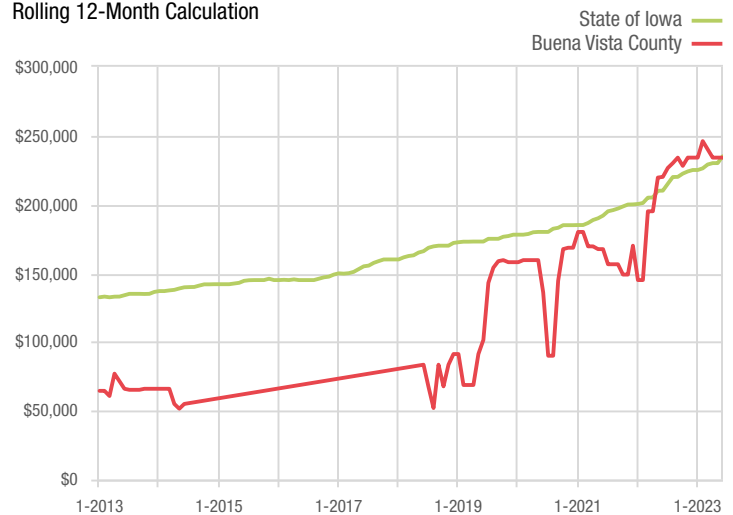
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.