

# Local Market Update – June 2023

A Research Tool Provided by Iowa Association of REALTORS®



## Fourth Congressional District

Includes Audubon, Boone, Buena Vista, Butler, Calhoun, Carroll, Cerro Gordo, Cherokee, Chickasaw, Clay, Crawford, Dickinson, Emmet, Floyd, Franklin, Greene, Grundy, Hamilton, Hancock, Hardin, Harrison, Humboldt, Ida, Kossuth, Lyon, Monona, O'Brien, Osceola, Palo Alto, Plymouth, Pocahontas, Sac, Shelby, Sioux, Story, Webster, Winnebago, Woodbury and Wright Counties

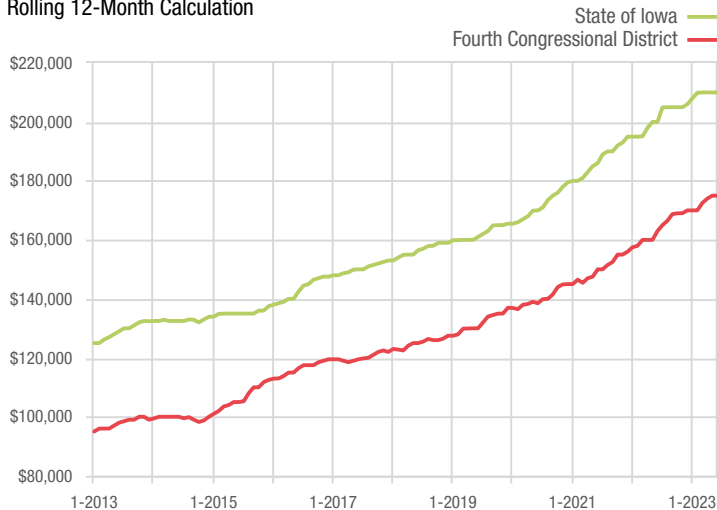
Single-Family Detached Key Metrics	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	1,060	906	- 14.5%	4,787	4,286	- 10.5%
Pending Sales	843	648	- 23.1%	4,337	3,650	- 15.8%
Closed Sales	883	862	- 2.4%	3,798	3,232	- 14.9%
Days on Market Until Sale	37	42	+ 13.5%	47	50	+ 6.4%
Median Sales Price*	\$190,000	\$190,000	0.0%	\$165,000	\$178,000	+ 7.9%
Average Sales Price*	\$239,340	\$241,411	+ 0.9%	\$203,324	\$218,394	+ 7.4%
Percent of List Price Received*	99.6%	97.8%	- 1.8%	97.9%	97.1%	- 0.8%
Inventory of Homes for Sale	1,096	1,396	+ 27.4%	—	—	—
Months Supply of Inventory	1.5	2.3	+ 53.3%	—	—	—

Townhouse-Condo Key Metrics	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	55	48	- 12.7%	268	246	- 8.2%
Pending Sales	50	46	- 8.0%	270	219	- 18.9%
Closed Sales	55	60	+ 9.1%	236	186	- 21.2%
Days on Market Until Sale	106	50	- 52.8%	77	79	+ 2.6%
Median Sales Price*	\$210,000	\$240,100	+ 14.3%	\$208,500	\$240,000	+ 15.1%
Average Sales Price*	\$251,560	\$283,721	+ 12.8%	\$252,490	\$277,281	+ 9.8%
Percent of List Price Received*	100.5%	99.2%	- 1.3%	99.6%	98.4%	- 1.2%
Inventory of Homes for Sale	94	143	+ 52.1%	—	—	—
Months Supply of Inventory	2.0	4.0	+ 100.0%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

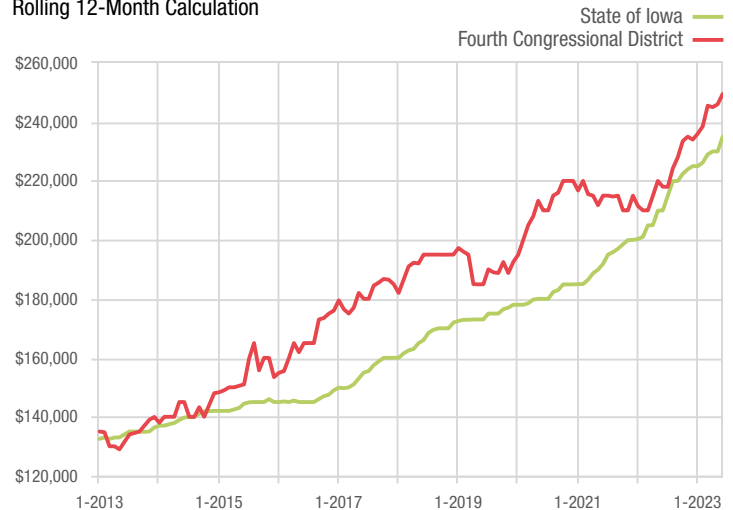
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.