

# Local Market Update – June 2023

A Research Tool Provided by Iowa Association of REALTORS®



## Hancock County

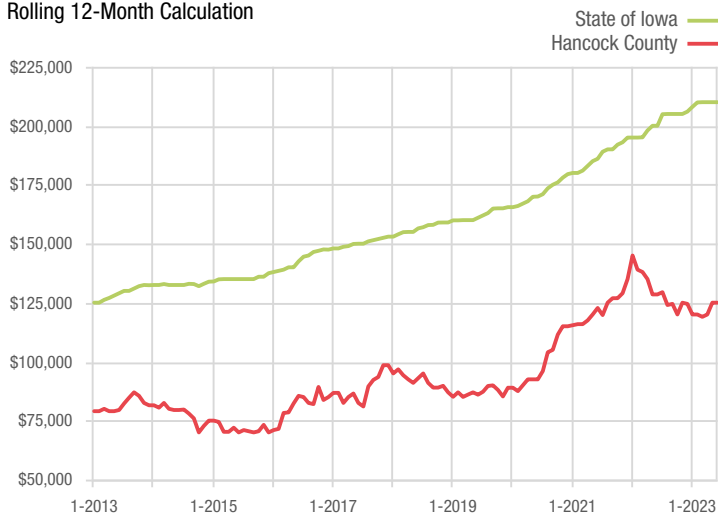
| Single-Family Detached          | June      |                  |          | Year to Date |                  |          |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
|                                 | 2022      | 2023             | % Change | Thru 6-2022  | Thru 6-2023      | % Change |
| New Listings                    | 17        | 14               | - 17.6%  | 96           | 79               | - 17.7%  |
| Pending Sales                   | 19        | 12               | - 36.8%  | 104          | 74               | - 28.8%  |
| Closed Sales                    | 15        | 14               | - 6.7%   | 89           | 58               | - 34.8%  |
| Days on Market Until Sale       | 72        | 28               | - 61.1%  | 77           | 46               | - 40.3%  |
| Median Sales Price*             | \$126,750 | <b>\$156,700</b> | + 23.6%  | \$116,750    | <b>\$124,629</b> | + 6.7%   |
| Average Sales Price*            | \$156,444 | <b>\$168,868</b> | + 7.9%   | \$130,498    | <b>\$131,577</b> | + 0.8%   |
| Percent of List Price Received* | 97.5%     | <b>96.0%</b>     | - 1.5%   | 95.9%        | <b>95.6%</b>     | - 0.3%   |
| Inventory of Homes for Sale     | 26        | 34               | + 30.8%  | —            | —                | —        |
| Months Supply of Inventory      | 1.6       | 2.7              | + 68.8%  | —            | —                | —        |

| Townhouse-Condo                 | June |      |          | Year to Date |             |          |
|---------------------------------|------|------|----------|--------------|-------------|----------|
|                                 | 2022 | 2023 | % Change | Thru 6-2022  | Thru 6-2023 | % Change |
| New Listings                    | 0    | 0    | 0.0%     | 0            | 0           | 0.0%     |
| Pending Sales                   | 0    | 0    | 0.0%     | 0            | 0           | 0.0%     |
| Closed Sales                    | 0    | 0    | 0.0%     | 0            | 0           | 0.0%     |
| Days on Market Until Sale       | —    | —    | —        | —            | —           | —        |
| Median Sales Price*             | —    | —    | —        | —            | —           | —        |
| Average Sales Price*            | —    | —    | —        | —            | —           | —        |
| Percent of List Price Received* | —    | —    | —        | —            | —           | —        |
| Inventory of Homes for Sale     | 0    | 0    | 0.0%     | —            | —           | —        |
| Months Supply of Inventory      | —    | —    | —        | —            | —           | —        |

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

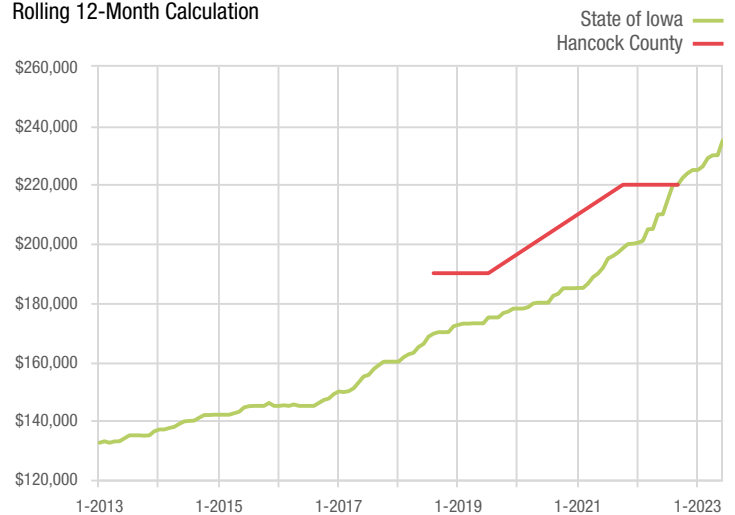
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.