

# Local Market Update – June 2023

A Research Tool Provided by Iowa Association of REALTORS®



## Hardin County

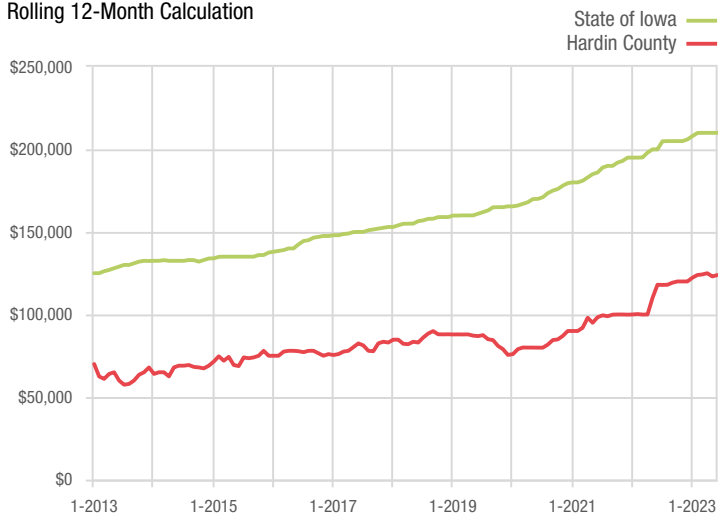
Single-Family Detached	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	27	23	- 14.8%	140	103	- 26.4%
Pending Sales	24	19	- 20.8%	112	92	- 17.9%
Closed Sales	21	21	0.0%	108	68	- 37.0%
Days on Market Until Sale	25	22	- 12.0%	36	49	+ 36.1%
Median Sales Price*	\$155,000	<b>\$194,900</b>	+ 25.7%	\$123,250	<b>\$149,900</b>	+ 21.6%
Average Sales Price*	\$183,238	<b>\$215,424</b>	+ 17.6%	\$145,579	<b>\$163,621</b>	+ 12.4%
Percent of List Price Received*	94.7%	<b>96.4%</b>	+ 1.8%	94.7%	<b>94.7%</b>	0.0%
Inventory of Homes for Sale	30	35	+ 16.7%	—	—	—
Months Supply of Inventory	1.5	2.2	+ 46.7%	—	—	—

Townhouse-Condo	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

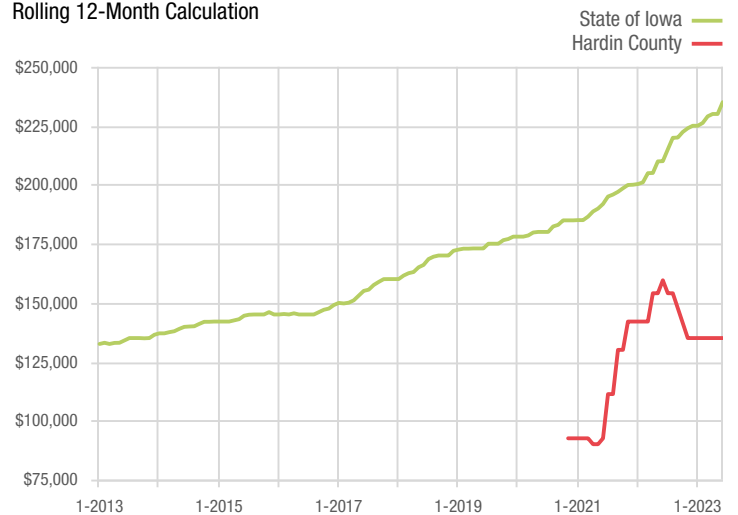
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.