

Local Market Update – June 2023

A Research Tool Provided by Iowa Association of REALTORS®



Henry County

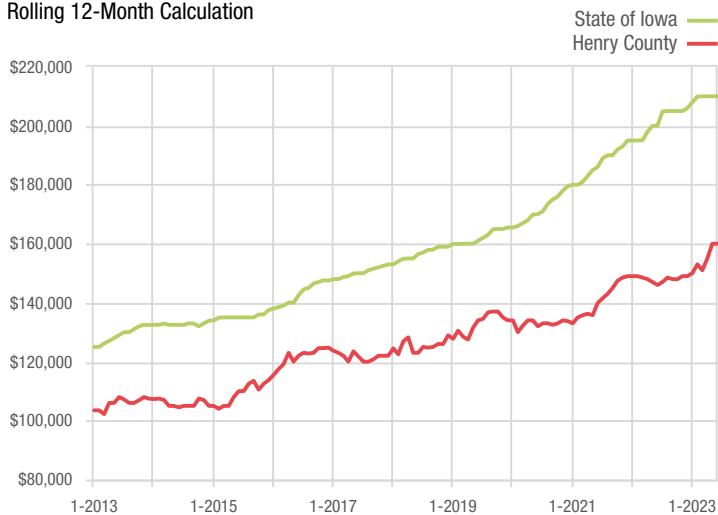
Single-Family Detached	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	80	61	- 23.8%	327	268	- 18.0%
Pending Sales	65	53	- 18.5%	310	253	- 18.4%
Closed Sales	58	48	- 17.2%	287	229	- 20.2%
Days on Market Until Sale	27	25	- 7.4%	32	37	+ 15.6%
Median Sales Price*	\$158,950	\$173,450	+ 9.1%	\$137,900	\$160,000	+ 16.0%
Average Sales Price*	\$177,047	\$191,996	+ 8.4%	\$160,573	\$177,634	+ 10.6%
Percent of List Price Received*	98.6%	99.9%	+ 1.3%	98.4%	98.0%	- 0.4%
Inventory of Homes for Sale	64	68	+ 6.3%	—	—	—
Months Supply of Inventory	1.2	1.6	+ 33.3%	—	—	—

Townhouse-Condo	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	0	0	0.0%	4	3	- 25.0%
Pending Sales	0	0	0.0%	6	4	- 33.3%
Closed Sales	0	1	—	4	4	0.0%
Days on Market Until Sale	—	0	—	32	25	- 21.9%
Median Sales Price*	—	\$142,000	—	\$161,500	\$229,000	+ 41.8%
Average Sales Price*	—	\$142,000	—	\$146,225	\$211,500	+ 44.6%
Percent of List Price Received*	—	86.1%	—	98.4%	98.7%	+ 0.3%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	0.7	0.9	+ 28.6%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

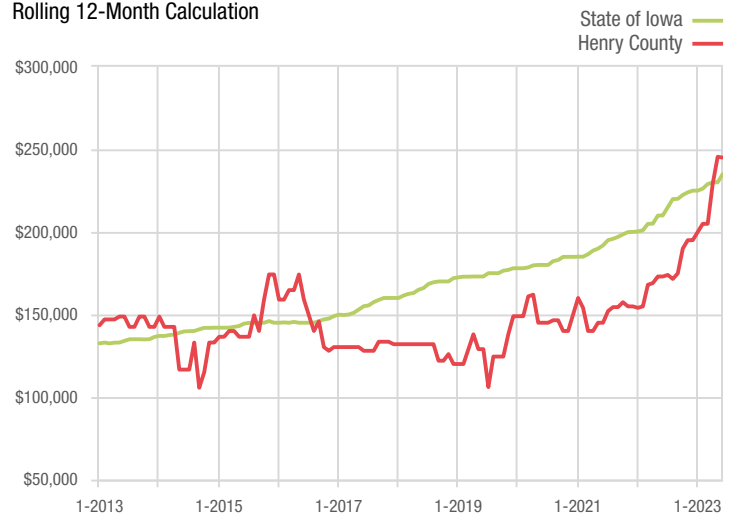
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.