

# Local Market Update – June 2023

A Research Tool Provided by Iowa Association of REALTORS®



## Jefferson County

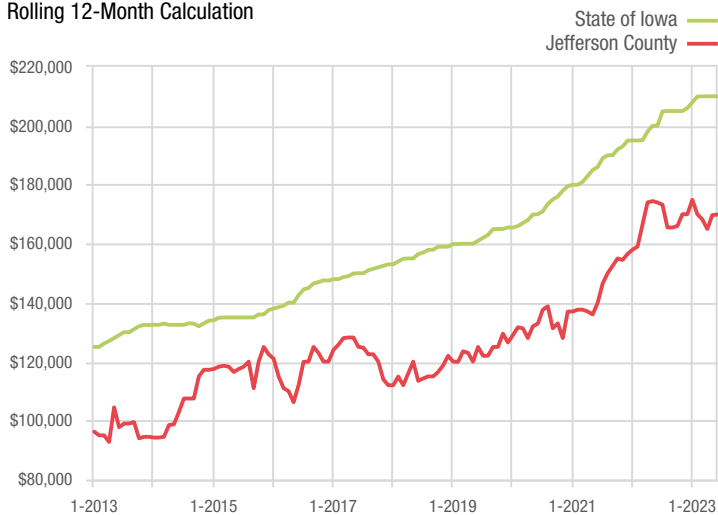
Single-Family Detached	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	22	17	- 22.7%	118	93	- 21.2%
Pending Sales	24	9	- 62.5%	105	77	- 26.7%
Closed Sales	19	19	0.0%	90	73	- 18.9%
Days on Market Until Sale	51	56	+ 9.8%	60	70	+ 16.7%
Median Sales Price*	\$156,000	<b>\$220,000</b>	+ 41.0%	\$178,950	<b>\$178,500</b>	- 0.3%
Average Sales Price*	\$199,516	<b>\$221,526</b>	+ 11.0%	\$194,890	<b>\$206,092</b>	+ 5.7%
Percent of List Price Received*	94.6%	<b>96.7%</b>	+ 2.2%	95.7%	<b>96.8%</b>	+ 1.1%
Inventory of Homes for Sale	36	45	+ 25.0%	—	—	—
Months Supply of Inventory	2.0	3.5	+ 75.0%	—	—	—

Townhouse-Condo	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	0	0	0.0%	4	1	- 75.0%
Pending Sales	0	0	0.0%	4	0	- 100.0%
Closed Sales	1	0	- 100.0%	5	0	- 100.0%
Days on Market Until Sale	15	—	—	76	—	—
Median Sales Price*	\$200,000	—	—	\$200,000	—	—
Average Sales Price*	\$200,000	—	—	\$219,200	—	—
Percent of List Price Received*	111.2%	—	—	99.7%	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

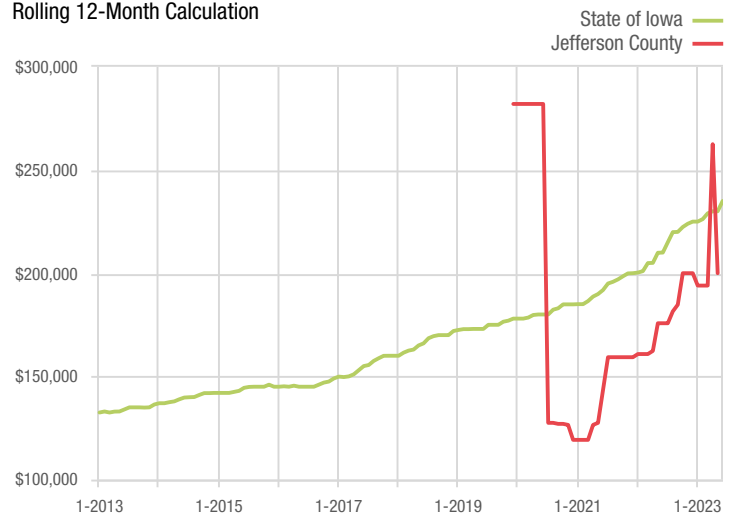
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.