

# Local Market Update – June 2023

A Research Tool Provided by Iowa Association of REALTORS®



## Johnson County

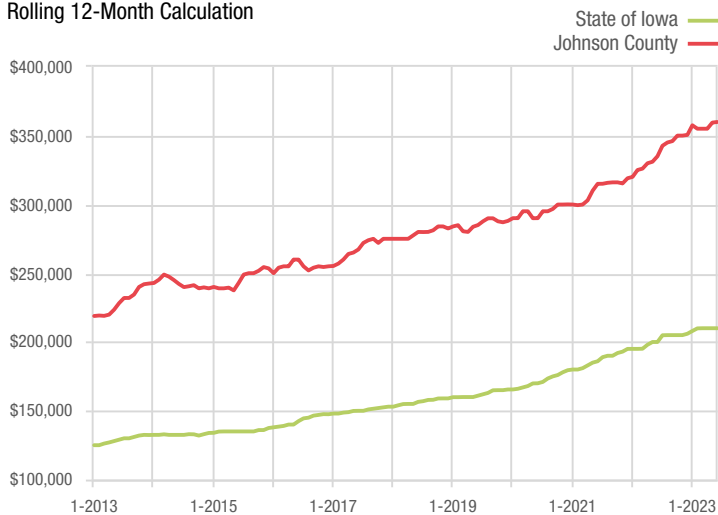
Single-Family Detached	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	194	<b>199</b>	+ 2.6%	1,084	<b>1,008</b>	- 7.0%
Pending Sales	172	<b>139</b>	- 19.2%	900	<b>724</b>	- 19.6%
Closed Sales	216	<b>163</b>	- 24.5%	778	<b>628</b>	- 19.3%
Days on Market Until Sale	33	<b>44</b>	+ 33.3%	40	<b>51</b>	+ 27.5%
Median Sales Price*	\$370,495	<b>\$397,000</b>	+ 7.2%	\$359,900	<b>\$375,000</b>	+ 4.2%
Average Sales Price*	\$400,136	<b>\$435,358</b>	+ 8.8%	\$389,322	<b>\$408,355</b>	+ 4.9%
Percent of List Price Received*	101.7%	<b>99.9%</b>	- 1.8%	100.8%	<b>99.2%</b>	- 1.6%
Inventory of Homes for Sale	276	<b>349</b>	+ 26.4%	—	—	—
Months Supply of Inventory	2.0	<b>3.2</b>	+ 60.0%	—	—	—

Townhouse-Condo	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	110	<b>91</b>	- 17.3%	805	<b>713</b>	- 11.4%
Pending Sales	110	<b>99</b>	- 10.0%	689	<b>512</b>	- 25.7%
Closed Sales	158	<b>151</b>	- 4.4%	589	<b>428</b>	- 27.3%
Days on Market Until Sale	48	<b>52</b>	+ 8.3%	51	<b>52</b>	+ 2.0%
Median Sales Price*	\$257,250	<b>\$264,000</b>	+ 2.6%	\$245,000	<b>\$260,250</b>	+ 6.2%
Average Sales Price*	\$255,630	<b>\$260,537</b>	+ 1.9%	\$246,218	<b>\$263,327</b>	+ 6.9%
Percent of List Price Received*	101.1%	<b>99.6%</b>	- 1.5%	100.7%	<b>99.3%</b>	- 1.4%
Inventory of Homes for Sale	258	<b>238</b>	- 7.8%	—	—	—
Months Supply of Inventory	2.6	<b>3.2</b>	+ 23.1%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

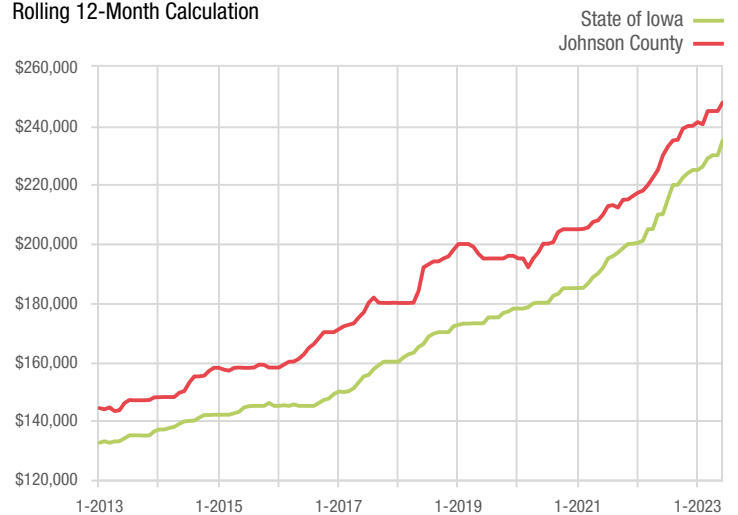
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.