

Local Market Update – June 2023

A Research Tool Provided by Iowa Association of REALTORS®



Kossuth County

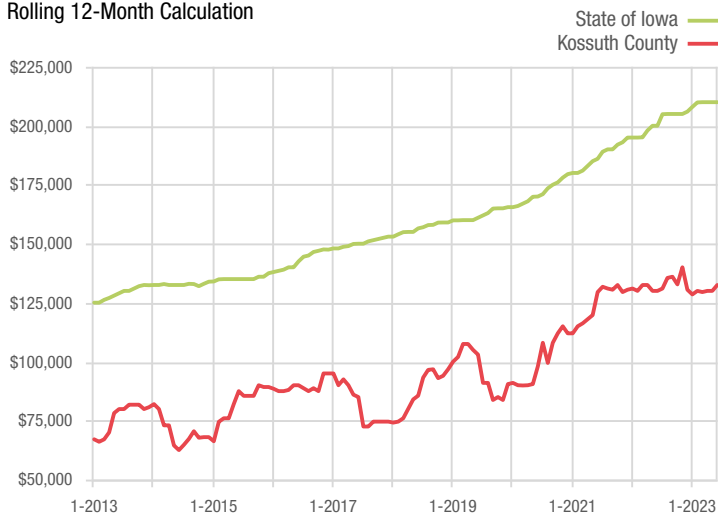
Single-Family Detached	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	19	9	- 52.6%	91	71	- 22.0%
Pending Sales	17	8	- 52.9%	79	69	- 12.7%
Closed Sales	17	17	0.0%	74	71	- 4.1%
Days on Market Until Sale	96	62	- 35.4%	84	59	- 29.8%
Median Sales Price*	\$140,000	\$175,000	+ 25.0%	\$135,750	\$135,000	- 0.6%
Average Sales Price*	\$175,029	\$173,000	- 1.2%	\$162,053	\$145,195	- 10.4%
Percent of List Price Received*	93.4%	93.7%	+ 0.3%	94.6%	93.4%	- 1.3%
Inventory of Homes for Sale	23	26	+ 13.0%	—	—	—
Months Supply of Inventory	1.7	2.0	+ 17.6%	—	—	—

Townhouse-Condo	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	0	0	0.0%	1	0	- 100.0%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	106	—	—
Median Sales Price*	—	—	—	\$185,000	—	—
Average Sales Price*	—	—	—	\$185,000	—	—
Percent of List Price Received*	—	—	—	94.9%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

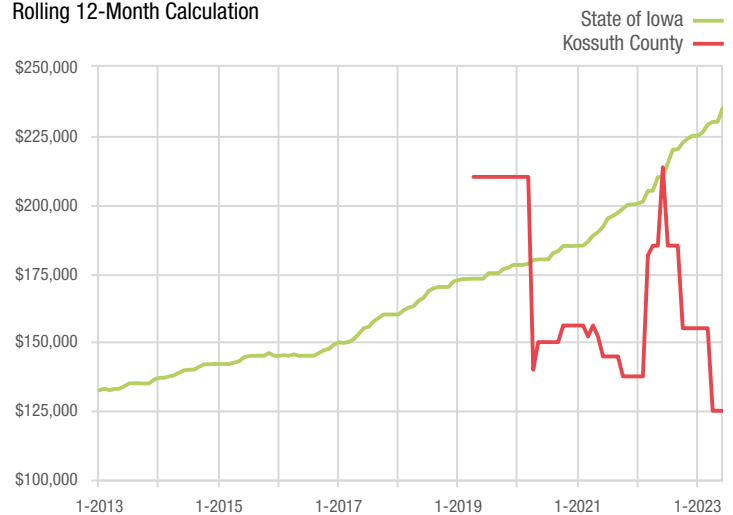
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.