

Local Market Update – June 2023

A Research Tool Provided by Iowa Association of REALTORS®



Louisa County

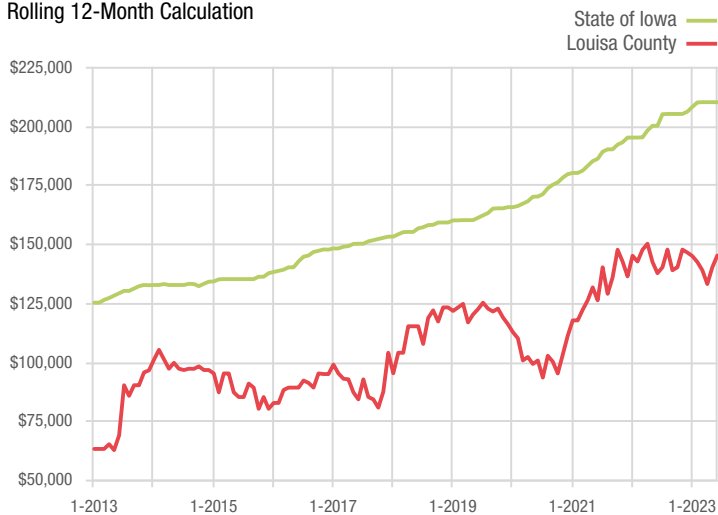
Single-Family Detached	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	17	6	- 64.7%	56	38	- 32.1%
Pending Sales	15	5	- 66.7%	50	36	- 28.0%
Closed Sales	10	6	- 40.0%	33	27	- 18.2%
Days on Market Until Sale	20	76	+ 280.0%	49	67	+ 36.7%
Median Sales Price*	\$129,900	\$120,500	- 7.2%	\$148,500	\$148,000	- 0.3%
Average Sales Price*	\$145,845	\$118,833	- 18.5%	\$172,245	\$149,659	- 13.1%
Percent of List Price Received*	95.9%	91.9%	- 4.2%	96.3%	98.0%	+ 1.8%
Inventory of Homes for Sale	13	10	- 23.1%	—	—	—
Months Supply of Inventory	1.8	1.7	- 5.6%	—	—	—

Townhouse-Condo	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

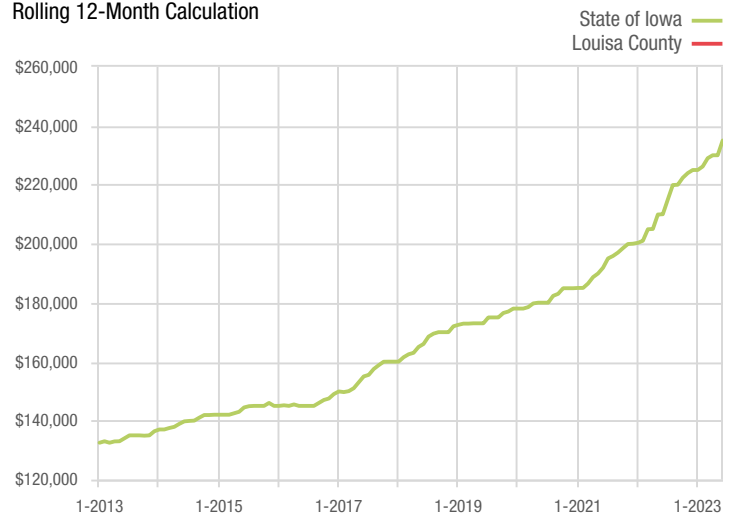
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.