

# Local Market Update – June 2023

A Research Tool Provided by Iowa Association of REALTORS®



## Lyon County

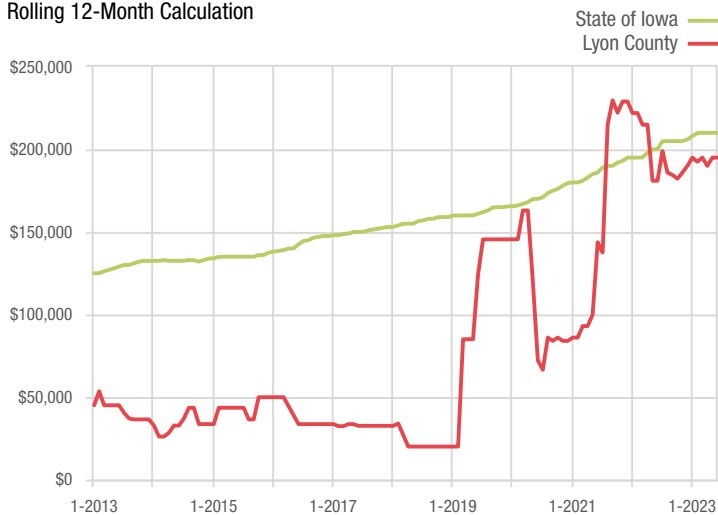
Single-Family Detached	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	5	5	0.0%	24	21	- 12.5%
Pending Sales	4	5	+ 25.0%	24	14	- 41.7%
Closed Sales	5	5	0.0%	20	10	- 50.0%
Days on Market Until Sale	8	52	+ 550.0%	43	37	- 14.0%
Median Sales Price*	\$220,000	<b>\$130,000</b>	- 40.9%	\$139,750	<b>\$147,500</b>	+ 5.5%
Average Sales Price*	\$258,220	<b>\$205,200</b>	- 20.5%	\$183,688	<b>\$188,300</b>	+ 2.5%
Percent of List Price Received*	102.7%	<b>93.8%</b>	- 8.7%	97.0%	<b>92.6%</b>	- 4.5%
Inventory of Homes for Sale	5	5	0.0%	—	—	—
Months Supply of Inventory	1.2	1.3	+ 8.3%	—	—	—

Townhouse-Condo	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	0	0	0.0%	3	2	- 33.3%
Pending Sales	0	0	0.0%	3	2	- 33.3%
Closed Sales	1	0	- 100.0%	3	1	- 66.7%
Days on Market Until Sale	8	—	—	4	44	+ 1,000.0%
Median Sales Price*	\$195,250	—	—	\$195,250	<b>\$275,000</b>	+ 40.8%
Average Sales Price*	\$195,250	—	—	\$165,250	<b>\$275,000</b>	+ 66.4%
Percent of List Price Received*	114.9%	—	—	104.2%	<b>95.5%</b>	- 8.3%
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

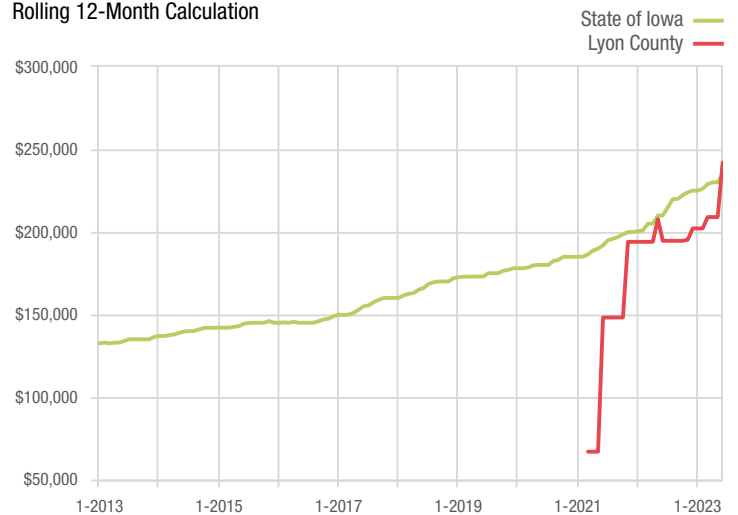
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.