

Local Market Update – June 2023

A Research Tool Provided by Iowa Association of REALTORS®



Mills County

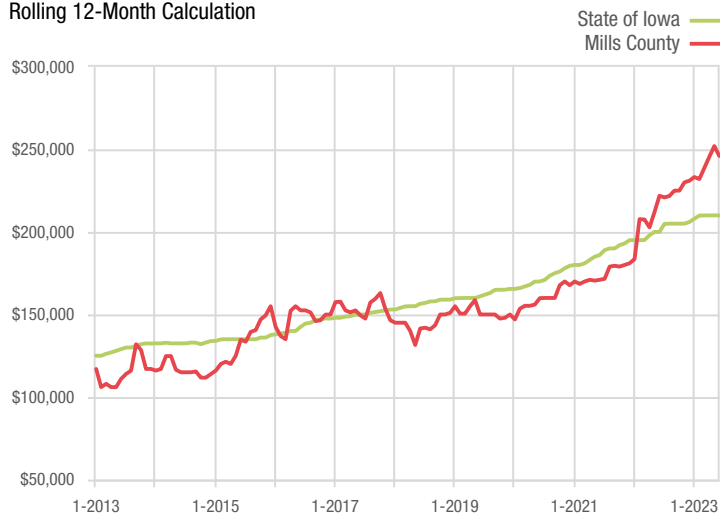
Single-Family Detached	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	17	11	- 35.3%	86	68	- 20.9%
Pending Sales	11	5	- 54.5%	67	47	- 29.9%
Closed Sales	17	5	- 70.6%	58	47	- 19.0%
Days on Market Until Sale	6	32	+ 433.3%	16	26	+ 62.5%
Median Sales Price*	\$307,000	\$220,000	- 28.3%	\$225,000	\$262,500	+ 16.7%
Average Sales Price*	\$327,753	\$280,000	- 14.6%	\$284,998	\$306,306	+ 7.5%
Percent of List Price Received*	101.6%	98.6%	- 3.0%	100.4%	98.1%	- 2.3%
Inventory of Homes for Sale	17	19	+ 11.8%	—	—	—
Months Supply of Inventory	1.8	2.3	+ 27.8%	—	—	—

Townhouse-Condo	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	0	0	0.0%	0	3	—
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	3	—
Median Sales Price*	—	—	—	—	\$349,900	—
Average Sales Price*	—	—	—	—	\$349,900	—
Percent of List Price Received*	—	—	—	—	100.0%	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

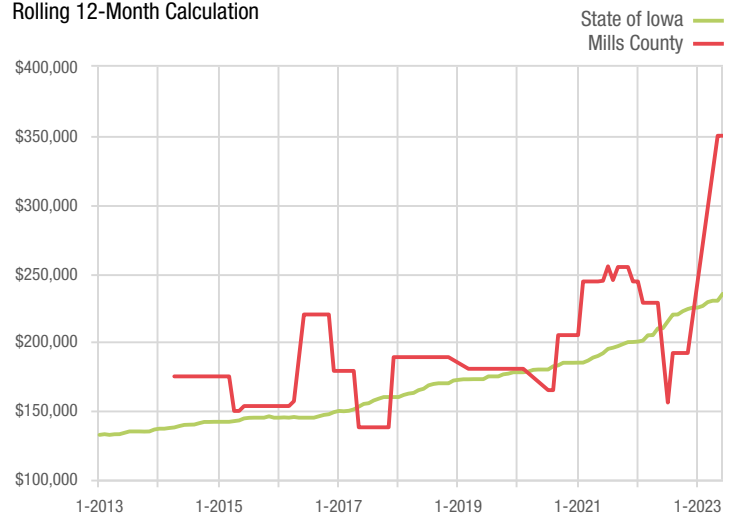
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.