

Local Market Update – June 2023

A Research Tool Provided by Iowa Association of REALTORS®



Northeast Iowa Regional Board of REALTORS®

Includes Allamakee, Black Hawk, Bremer, Buchanan, Butler, Chickasaw, Clayton, Delaware, Fayette, Floyd, Howard, Mitchell and Winneshiek Counties

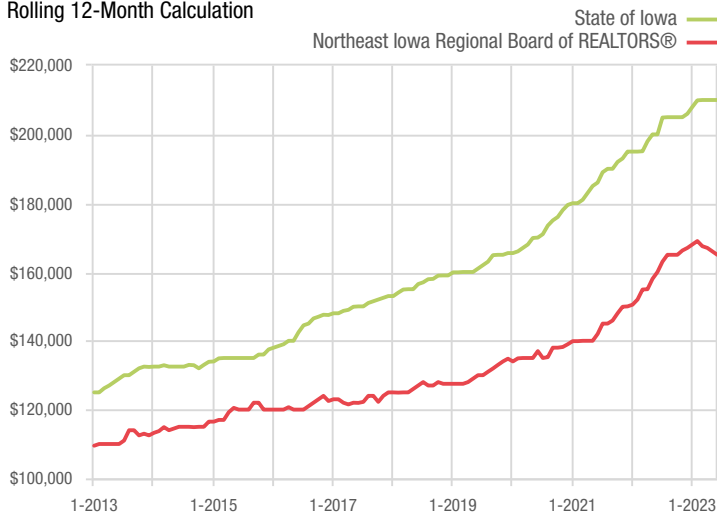
Single-Family Detached	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	466	408	- 12.4%	2,073	1,728	- 16.6%
Pending Sales	370	318	- 14.1%	1,879	1,571	- 16.4%
Closed Sales	411	369	- 10.2%	1,687	1,411	- 16.4%
Days on Market Until Sale	23	30	+ 30.4%	31	36	+ 16.1%
Median Sales Price*	\$182,500	\$183,900	+ 0.8%	\$167,000	\$164,000	- 1.8%
Average Sales Price*	\$218,258	\$215,382	- 1.3%	\$193,257	\$199,035	+ 3.0%
Percent of List Price Received*	101.5%	99.4%	- 2.1%	99.3%	98.3%	- 1.0%
Inventory of Homes for Sale	411	406	- 1.2%	—	—	—
Months Supply of Inventory	1.3	1.5	+ 15.4%	—	—	—

Townhouse-Condo	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	30	24	- 20.0%	146	144	- 1.4%
Pending Sales	21	17	- 19.0%	124	119	- 4.0%
Closed Sales	28	29	+ 3.6%	108	103	- 4.6%
Days on Market Until Sale	21	25	+ 19.0%	25	59	+ 136.0%
Median Sales Price*	\$216,200	\$219,900	+ 1.7%	\$188,250	\$210,000	+ 11.6%
Average Sales Price*	\$214,482	\$233,016	+ 8.6%	\$196,747	\$227,872	+ 15.8%
Percent of List Price Received*	101.6%	99.7%	- 1.9%	100.8%	99.3%	- 1.5%
Inventory of Homes for Sale	33	45	+ 36.4%	—	—	—
Months Supply of Inventory	1.8	2.4	+ 33.3%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

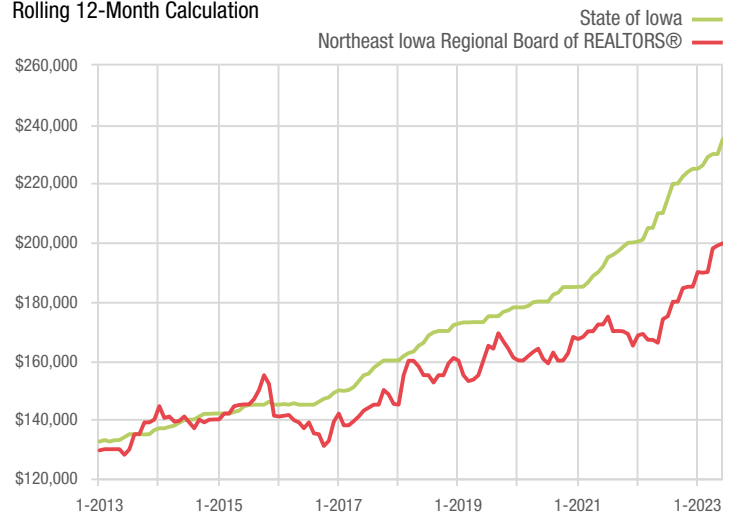
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of July 15, 2023. All data from the multiple listing services in the state of Iowa. | Report © 2023 ShowingTime.