

Local Market Update – June 2023

A Research Tool Provided by Iowa Association of REALTORS®



Osceola County

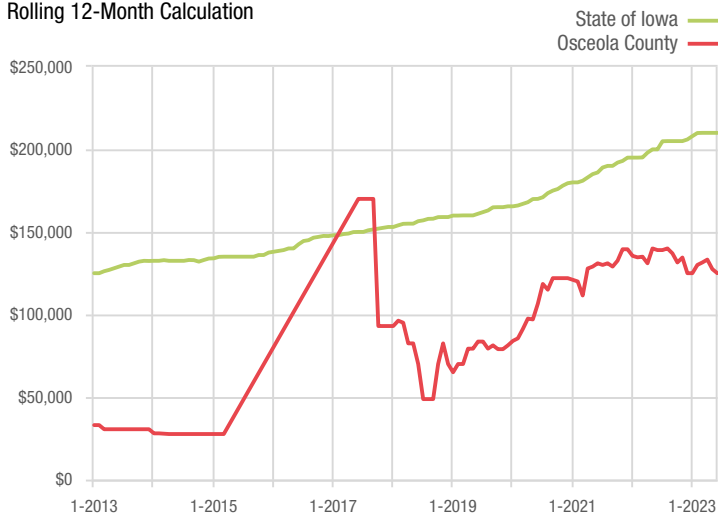
Single-Family Detached	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	13	5	- 61.5%	54	29	- 46.3%
Pending Sales	9	3	- 66.7%	39	18	- 53.8%
Closed Sales	13	6	- 53.8%	33	18	- 45.5%
Days on Market Until Sale	67	47	- 29.9%	74	61	- 17.6%
Median Sales Price*	\$138,000	\$182,000	+ 31.9%	\$134,500	\$145,000	+ 7.8%
Average Sales Price*	\$143,415	\$195,167	+ 36.1%	\$148,144	\$153,917	+ 3.9%
Percent of List Price Received*	93.2%	99.5%	+ 6.8%	96.0%	95.6%	- 0.4%
Inventory of Homes for Sale	25	14	- 44.0%	—	—	—
Months Supply of Inventory	5.2	2.9	- 44.2%	—	—	—

Townhouse-Condo	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

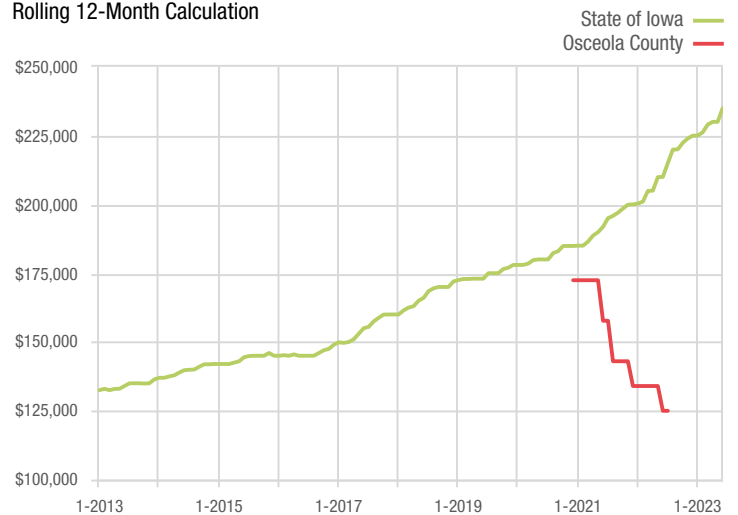
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.