

Local Market Update – June 2023

A Research Tool Provided by Iowa Association of REALTORS®



Pocahontas County

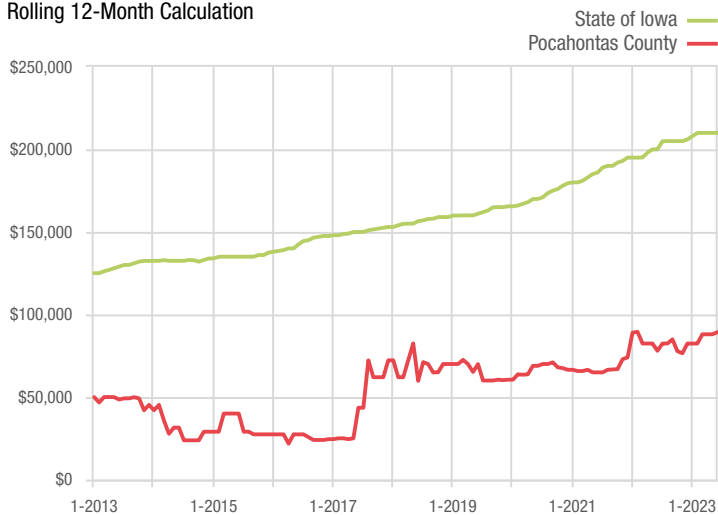
Single-Family Detached	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	11	4	- 63.6%	31	17	- 45.2%
Pending Sales	11	1	- 90.9%	32	17	- 46.9%
Closed Sales	3	4	+ 33.3%	24	17	- 29.2%
Days on Market Until Sale	38	125	+ 228.9%	66	95	+ 43.9%
Median Sales Price*	\$59,000	\$86,125	+ 46.0%	\$81,950	\$100,000	+ 22.0%
Average Sales Price*	\$46,167	\$108,063	+ 134.1%	\$104,980	\$114,450	+ 9.0%
Percent of List Price Received*	91.9%	94.7%	+ 3.0%	93.0%	95.2%	+ 2.4%
Inventory of Homes for Sale	7	9	+ 28.6%	—	—	—
Months Supply of Inventory	1.3	2.4	+ 84.6%	—	—	—

Townhouse-Condo	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

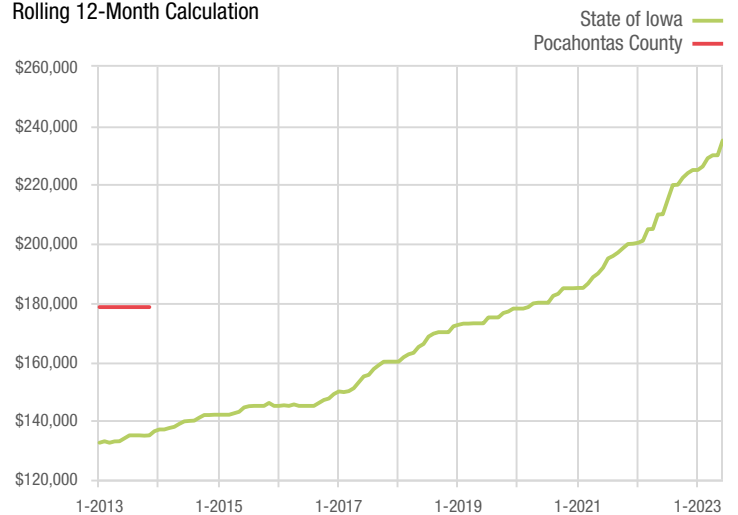
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.