

# Local Market Update – June 2023

A Research Tool Provided by Iowa Association of REALTORS®



## Washington County

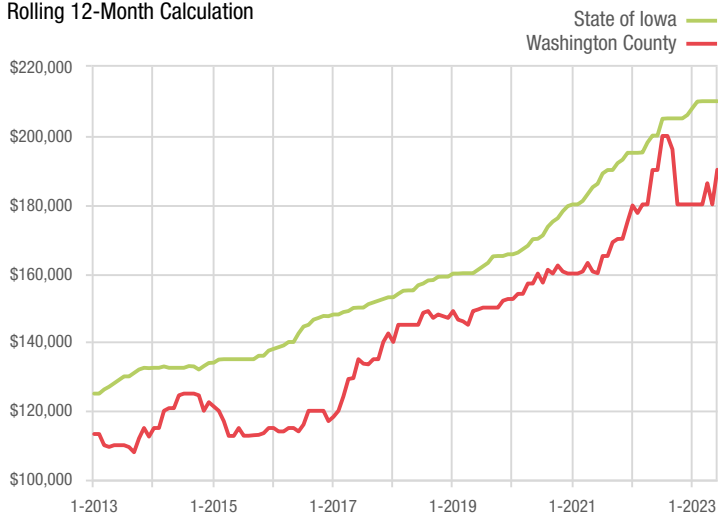
Single-Family Detached	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	23	47	+ 104.3%	175	165	- 5.7%
Pending Sales	31	27	- 12.9%	158	127	- 19.6%
Closed Sales	37	25	- 32.4%	151	108	- 28.5%
Days on Market Until Sale	31	53	+ 71.0%	48	59	+ 22.9%
Median Sales Price*	\$170,000	<b>\$215,000</b>	+ 26.5%	\$180,000	<b>\$208,000</b>	+ 15.6%
Average Sales Price*	\$201,189	<b>\$248,175</b>	+ 23.4%	\$208,049	<b>\$235,049</b>	+ 13.0%
Percent of List Price Received*	99.7%	<b>98.0%</b>	- 1.7%	98.9%	<b>97.9%</b>	- 1.0%
Inventory of Homes for Sale	46	74	+ 60.9%	—	—	—
Months Supply of Inventory	1.6	3.5	+ 118.8%	—	—	—

Townhouse-Condo	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	5	2	- 60.0%	22	14	- 36.4%
Pending Sales	3	0	- 100.0%	11	10	- 9.1%
Closed Sales	4	1	- 75.0%	12	10	- 16.7%
Days on Market Until Sale	70	186	+ 165.7%	72	108	+ 50.0%
Median Sales Price*	\$209,343	<b>\$198,638</b>	- 5.1%	\$228,000	<b>\$265,850</b>	+ 16.6%
Average Sales Price*	\$224,547	<b>\$198,638</b>	- 11.5%	\$225,341	<b>\$258,774</b>	+ 14.8%
Percent of List Price Received*	100.3%	<b>101.9%</b>	+ 1.6%	99.6%	<b>98.7%</b>	- 0.9%
Inventory of Homes for Sale	18	11	- 38.9%	—	—	—
Months Supply of Inventory	6.8	5.0	- 26.5%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

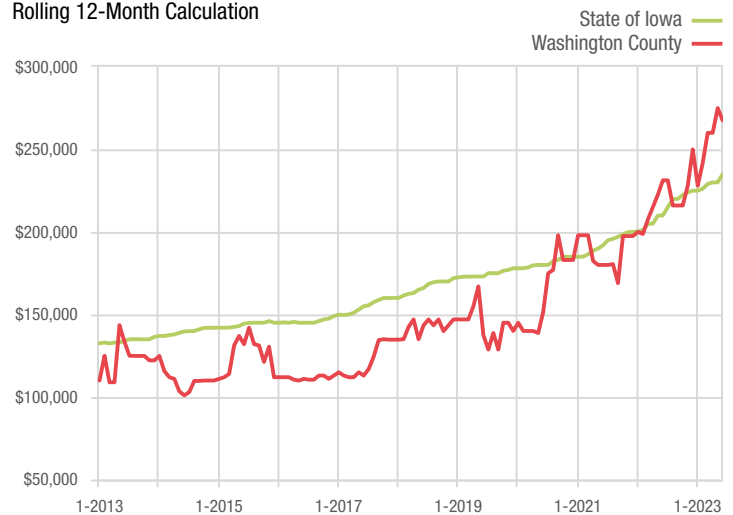
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.