

Local Market Update – June 2023

A Research Tool Provided by Iowa Association of REALTORS®



Webster County

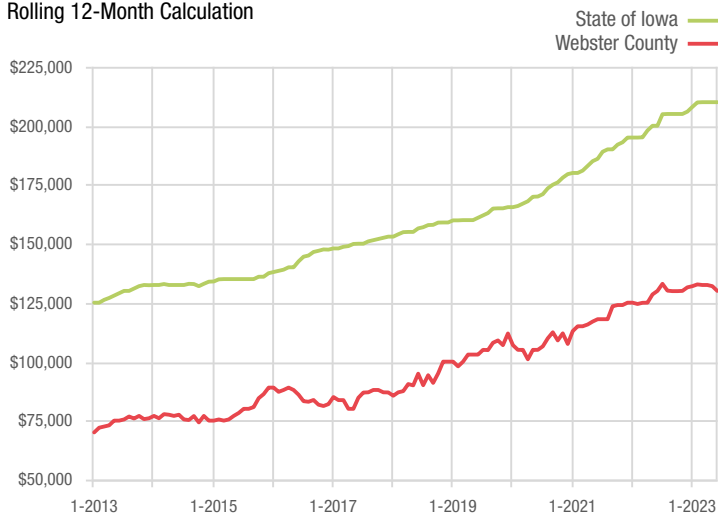
Single-Family Detached	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	57	43	- 24.6%	276	215	- 22.1%
Pending Sales	35	21	- 40.0%	218	164	- 24.8%
Closed Sales	41	35	- 14.6%	201	166	- 17.4%
Days on Market Until Sale	33	42	+ 27.3%	42	52	+ 23.8%
Median Sales Price*	\$155,000	\$144,500	- 6.8%	\$130,000	\$127,450	- 2.0%
Average Sales Price*	\$187,283	\$165,577	- 11.6%	\$151,673	\$137,686	- 9.2%
Percent of List Price Received*	98.0%	95.6%	- 2.4%	95.8%	94.9%	- 0.9%
Inventory of Homes for Sale	79	92	+ 16.5%	—	—	—
Months Supply of Inventory	2.1	2.8	+ 33.3%	—	—	—

Townhouse-Condo	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	0	3	—	4	7	+ 75.0%
Pending Sales	0	0	0.0%	5	7	+ 40.0%
Closed Sales	0	2	—	5	7	+ 40.0%
Days on Market Until Sale	—	11	—	51	75	+ 47.1%
Median Sales Price*	—	\$209,950	—	\$80,000	\$84,500	+ 5.6%
Average Sales Price*	—	\$209,950	—	\$127,200	\$116,329	- 8.5%
Percent of List Price Received*	—	98.5%	—	95.5%	96.3%	+ 0.8%
Inventory of Homes for Sale	1	4	+ 300.0%	—	—	—
Months Supply of Inventory	0.8	2.8	+ 250.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

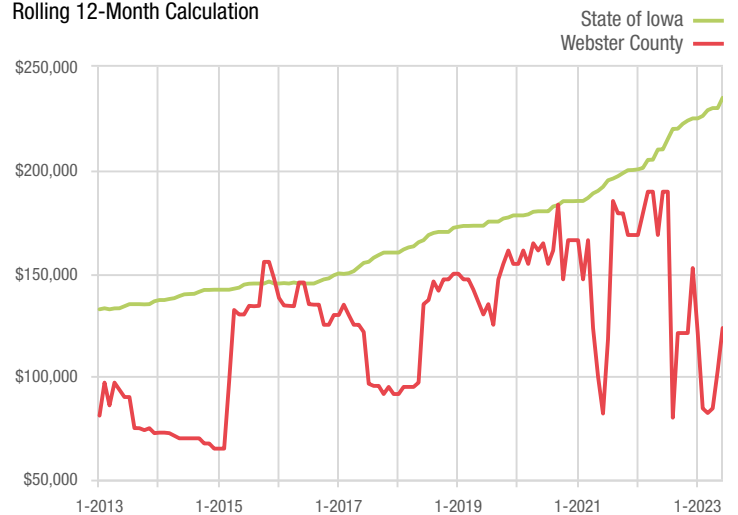
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.