

Local Market Update – June 2023

A Research Tool Provided by Iowa Association of REALTORS®



Winneshiek County

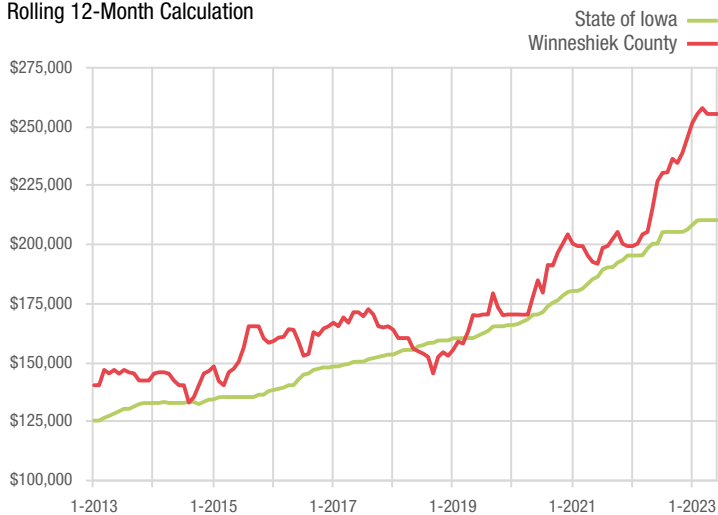
Single-Family Detached	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	22	19	- 13.6%	120	73	- 39.2%
Pending Sales	24	13	- 45.8%	115	69	- 40.0%
Closed Sales	29	17	- 41.4%	87	69	- 20.7%
Days on Market Until Sale	32	6	- 81.3%	22	29	+ 31.8%
Median Sales Price*	\$299,000	\$325,000	+ 8.7%	\$252,500	\$257,900	+ 2.1%
Average Sales Price*	\$339,059	\$307,282	- 9.4%	\$291,063	\$293,036	+ 0.7%
Percent of List Price Received*	99.6%	100.0%	+ 0.4%	99.3%	98.5%	- 0.8%
Inventory of Homes for Sale	12	17	+ 41.7%	—	—	—
Months Supply of Inventory	0.7	1.5	+ 114.3%	—	—	—

Townhouse-Condo	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	2	1	- 50.0%	12	14	+ 16.7%
Pending Sales	1	0	- 100.0%	8	12	+ 50.0%
Closed Sales	1	3	+ 200.0%	10	9	- 10.0%
Days on Market Until Sale	26	26	0.0%	51	89	+ 74.5%
Median Sales Price*	\$196,000	\$407,500	+ 107.9%	\$285,000	\$399,000	+ 40.0%
Average Sales Price*	\$196,000	\$353,300	+ 80.3%	\$253,131	\$356,096	+ 40.7%
Percent of List Price Received*	93.3%	102.8%	+ 10.2%	99.3%	102.3%	+ 3.0%
Inventory of Homes for Sale	6	2	- 66.7%	—	—	—
Months Supply of Inventory	4.2	1.1	- 73.8%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

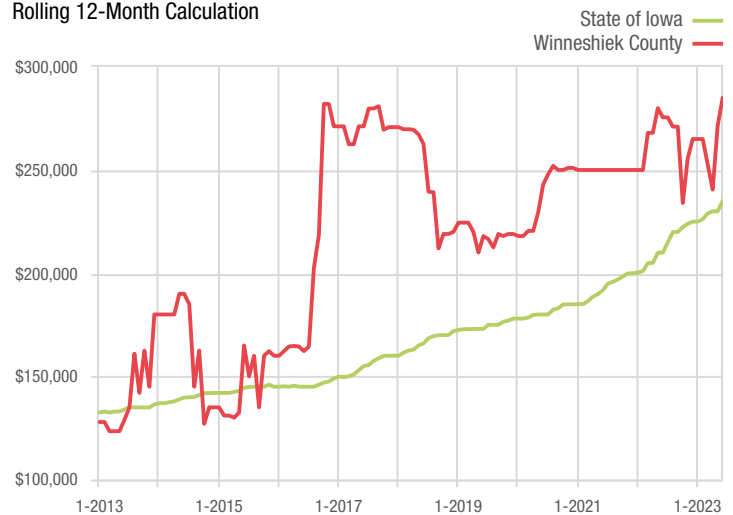
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.