

# Local Market Update – June 2023

A Research Tool Provided by Iowa Association of REALTORS®



## Woodbury County

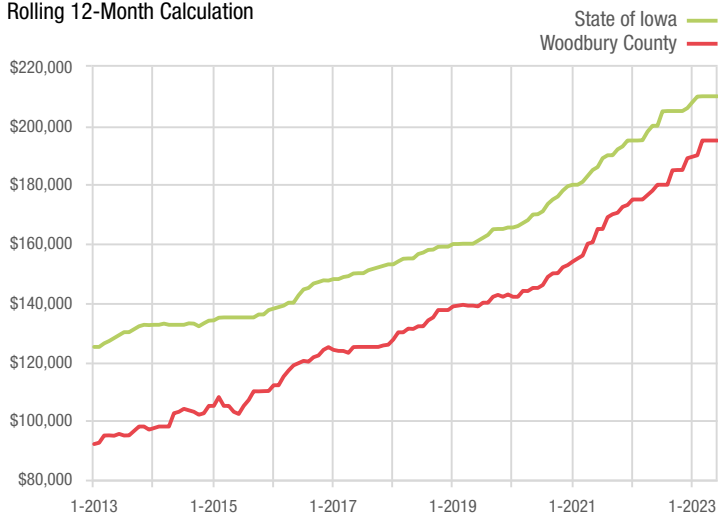
Single-Family Detached	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	149	121	- 18.8%	596	552	- 7.4%
Pending Sales	111	107	- 3.6%	535	479	- 10.5%
Closed Sales	102	98	- 3.9%	485	406	- 16.3%
Days on Market Until Sale	10	10	0.0%	23	26	+ 13.0%
Median Sales Price*	\$200,000	<b>\$203,925</b>	+ 2.0%	\$185,000	<b>\$196,000</b>	+ 5.9%
Average Sales Price*	\$247,403	<b>\$229,394</b>	- 7.3%	\$216,970	<b>\$220,214</b>	+ 1.5%
Percent of List Price Received*	101.5%	<b>100.4%</b>	- 1.1%	99.9%	<b>99.2%</b>	- 0.7%
Inventory of Homes for Sale	117	117	0.0%	—	—	—
Months Supply of Inventory	1.2	1.5	+ 25.0%	—	—	—

Townhouse-Condo	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	6	8	+ 33.3%	45	37	- 17.8%
Pending Sales	5	5	0.0%	38	35	- 7.9%
Closed Sales	7	9	+ 28.6%	36	31	- 13.9%
Days on Market Until Sale	46	31	- 32.6%	40	69	+ 72.5%
Median Sales Price*	\$215,000	<b>\$243,331</b>	+ 13.2%	\$250,000	<b>\$255,000</b>	+ 2.0%
Average Sales Price*	\$219,571	<b>\$263,176</b>	+ 19.9%	\$246,445	<b>\$263,669</b>	+ 7.0%
Percent of List Price Received*	100.3%	<b>98.8%</b>	- 1.5%	100.7%	<b>99.4%</b>	- 1.3%
Inventory of Homes for Sale	15	14	- 6.7%	—	—	—
Months Supply of Inventory	2.3	2.6	+ 13.0%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

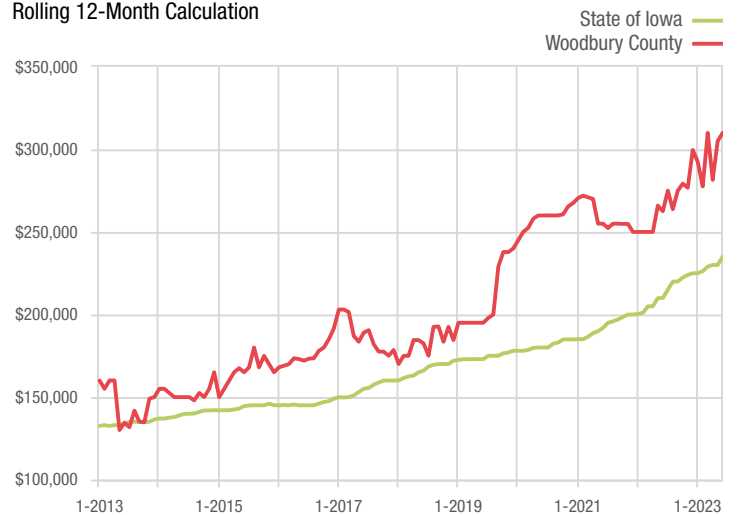
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.