

Local Market Update – December 2023

A Research Tool Provided by Iowa Association of REALTORS®



Buena Vista County

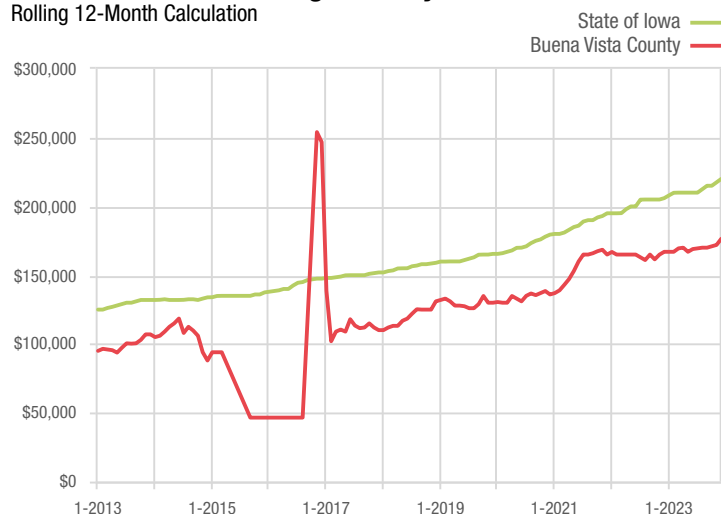
Single-Family Detached	December			Year to Date		
Key Metrics	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	6	10	+ 66.7%	134	176	+ 31.3%
Pending Sales	5	11	+ 120.0%	118	157	+ 33.1%
Closed Sales	6	15	+ 150.0%	131	148	+ 13.0%
Days on Market Until Sale	55	56	+ 1.8%	36	40	+ 11.1%
Median Sales Price*	\$130,000	\$175,000	+ 34.6%	\$167,000	\$176,500	+ 5.7%
Average Sales Price*	\$152,150	\$199,617	+ 31.2%	\$199,753	\$217,089	+ 8.7%
Percent of List Price Received*	94.0%	97.3%	+ 3.5%	98.6%	97.1%	- 1.5%
Inventory of Homes for Sale	22	21	- 4.5%	—	—	—
Months Supply of Inventory	2.2	1.6	- 27.3%	—	—	—

Townhouse-Condo	December			Year to Date		
Key Metrics	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	0	1	—	21	20	- 4.8%
Pending Sales	0	0	0.0%	22	18	- 18.2%
Closed Sales	0	3	—	29	18	- 37.9%
Days on Market Until Sale	—	1	—	75	96	+ 28.0%
Median Sales Price*	—	\$140,000	—	\$234,000	\$228,000	- 2.6%
Average Sales Price*	—	\$158,833	—	\$225,263	\$200,482	- 11.0%
Percent of List Price Received*	—	97.8%	—	97.5%	98.0%	+ 0.5%
Inventory of Homes for Sale	8	6	- 25.0%	—	—	—
Months Supply of Inventory	3.3	3.0	- 9.1%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

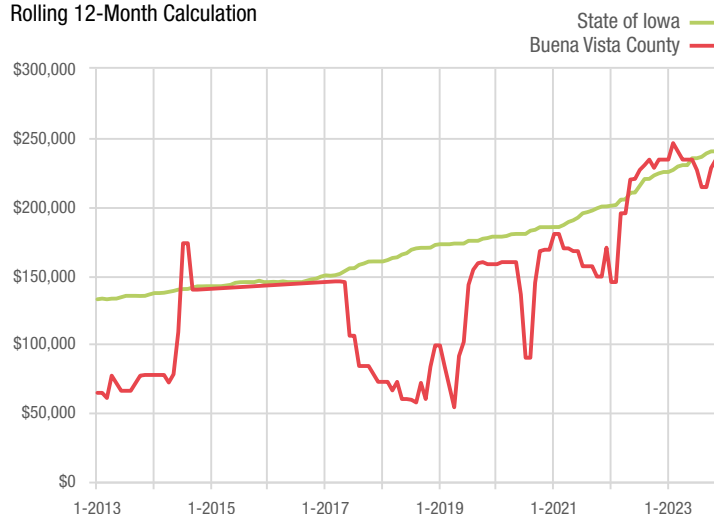
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.