Fourth Congressional District

Includes Audubon, Boone, Buena Vista, Butler, Calhoun, Carroll, Cerro Gordo, Cherokee, Chickasaw, Clay, Crawford, Dickinson, Emmet, Floyd, Franklin, Greene, Grundy, Hamilton, Hancock, Hardin, Harrison, Humboldt, Ida, Kossuth, Lyon, Monona, O'Brien, Osceola, Palo Alto, Plymouth, Pocahontas, Sac, Shelby, Sioux, Story, Webster, Winnebago, Woodbury and Wright Counties
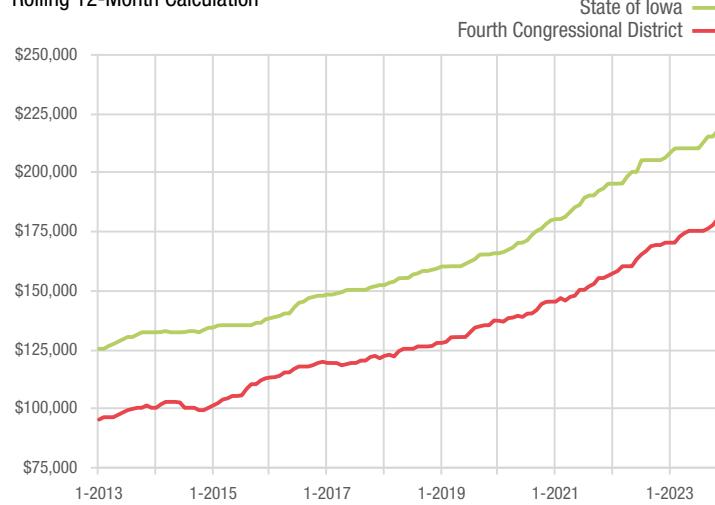
Single-Family Detached

Key Metrics	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	360	433	+ 20.3%	8,869	8,554	- 3.6%
Pending Sales	339	339	0.0%	7,967	7,197	- 9.7%
Closed Sales	539	501	- 7.1%	8,127	7,157	- 11.9%
Days on Market Until Sale	44	52	+ 18.2%	41	46	+ 12.2%
Median Sales Price*	$165,250	$179,750	+ 8.8%	$170,000	$180,000	+ 5.9%
Average Sales Price*	$195,042	$212,365	+ 8.9%	$211,656	$223,386	+ 5.5%
Percent of List Price Received*	95.6%	95.8%	+ 0.2%	97.7%	97.0%	- 0.7%
Inventory of Homes for Sale	1,095	1,548	+ 41.4%	—	—	—
Months Supply of Inventory	1.6	2.6	+ 62.5%	—	—	—

Townhouse-Condo

Key Metrics	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	26	30	+ 15.4%	559	527	- 5.7%
Pending Sales	18	17	- 5.6%	479	432	- 9.8%
Closed Sales	33	31	- 6.1%	516	430	- 16.7%
Days on Market Until Sale	65	79	+ 21.5%	87	90	+ 3.4%
Median Sales Price*	$199,500	$235,000	+ 17.8%	$234,000	$249,000	+ 6.4%
Average Sales Price*	$251,000	$266,765	+ 6.3%	$265,136	$286,658	+ 8.1%
Percent of List Price Received*	98.2%	96.8%	- 1.4%	99.8%	98.1%	- 1.7%
Inventory of Homes for Sale	144	166	+ 15.3%	—	—	—
Months Supply of Inventory	3.6	4.6	+ 27.8%	—	—	—

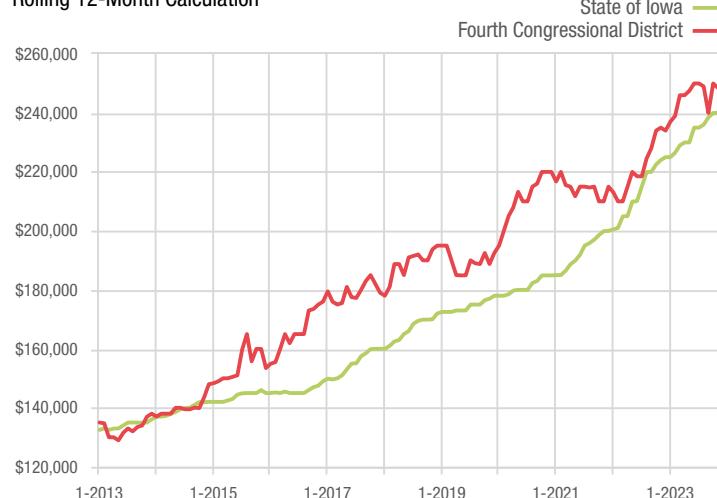* Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached
Rolling 12-Month Calculation

— State of Iowa
— Fourth Congressional District

Median Sales Price - Townhouse-Condo
Rolling 12-Month Calculation

— State of Iowa
— Fourth Congressional District

A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.