

Greater Mason City Board of REALTORS®

Includes Mason City and Sourrounding Area

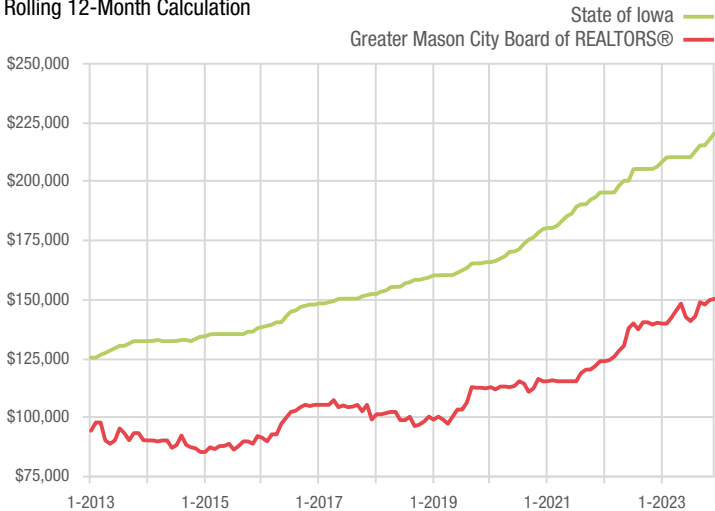
Single-Family Detached	December			Year to Date		
Key Metrics	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	24	18	- 25.0%	583	550	- 5.7%
Pending Sales	21	5	- 76.2%	569	490	- 13.9%
Closed Sales	35	37	+ 5.7%	579	511	- 11.7%
Days on Market Until Sale	60	64	+ 6.7%	68	57	- 16.2%
Median Sales Price*	\$123,000	\$131,028	+ 6.5%	\$139,812	\$149,900	+ 7.2%
Average Sales Price*	\$168,282	\$177,198	+ 5.3%	\$161,860	\$182,044	+ 12.5%
Percent of List Price Received*	94.9%	97.5%	+ 2.7%	97.6%	98.2%	+ 0.6%
Inventory of Homes for Sale	69	95	+ 37.7%	—	—	—
Months Supply of Inventory	1.5	2.3	+ 53.3%	—	—	—

Townhouse-Condo	December			Year to Date		
Key Metrics	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	2	1	- 50.0%	28	27	- 3.6%
Pending Sales	2	0	- 100.0%	30	22	- 26.7%
Closed Sales	0	3	—	30	24	- 20.0%
Days on Market Until Sale	—	66	—	88	79	- 10.2%
Median Sales Price*	—	\$160,000	—	\$194,500	\$233,750	+ 20.2%
Average Sales Price*	—	\$182,667	—	\$216,877	\$223,058	+ 2.9%
Percent of List Price Received*	—	96.2%	—	98.9%	97.5%	- 1.4%
Inventory of Homes for Sale	5	8	+ 60.0%	—	—	—
Months Supply of Inventory	1.8	3.6	+ 100.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

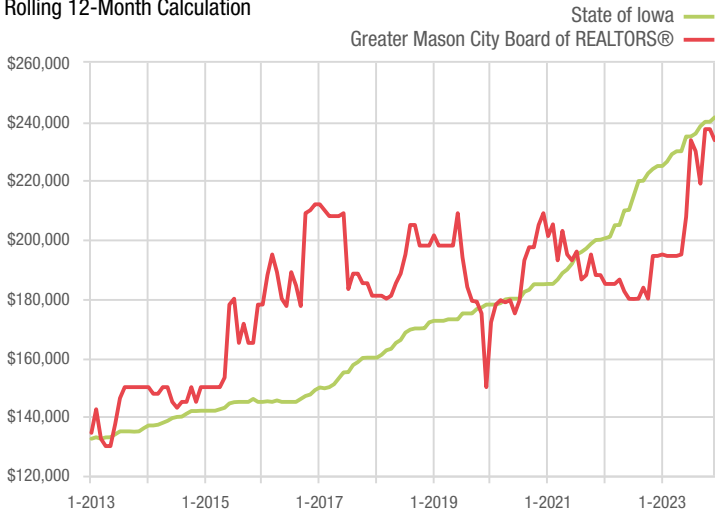
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.