

# Local Market Update – December 2023

A Research Tool Provided by Iowa Association of REALTORS®



## Greene County

### Single-Family Detached

Key Metrics	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	5	4	- 20.0%	101	108	+ 6.9%
Pending Sales	4	3	- 25.0%	89	90	+ 1.1%
Closed Sales	6	6	0.0%	89	93	+ 4.5%
Days on Market Until Sale	28	34	+ 21.4%	26	40	+ 53.8%
Median Sales Price*	\$109,000	<b>\$143,750</b>	+ 31.9%	\$115,000	<b>\$135,000</b>	+ 17.4%
Average Sales Price*	\$104,083	<b>\$148,417</b>	+ 42.6%	\$133,701	<b>\$130,796</b>	- 2.2%
Percent of List Price Received*	90.8%	<b>96.9%</b>	+ 6.7%	95.9%	<b>95.9%</b>	0.0%
Inventory of Homes for Sale	11	<b>24</b>	+ 118.2%	—	—	—
Months Supply of Inventory	1.5	<b>3.2</b>	+ 113.3%	—	—	—

### Townhouse-Condo

Key Metrics	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	0	<b>0</b>	0.0%	1	<b>0</b>	- 100.0%
Pending Sales	0	<b>0</b>	0.0%	1	<b>0</b>	- 100.0%
Closed Sales	1	<b>0</b>	- 100.0%	1	<b>0</b>	- 100.0%
Days on Market Until Sale	108	—	—	108	—	—
Median Sales Price*	\$238,000	—	—	\$238,000	—	—
Average Sales Price*	\$238,000	—	—	\$238,000	—	—
Percent of List Price Received*	95.4%	—	—	95.4%	—	—
Inventory of Homes for Sale	0	<b>0</b>	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

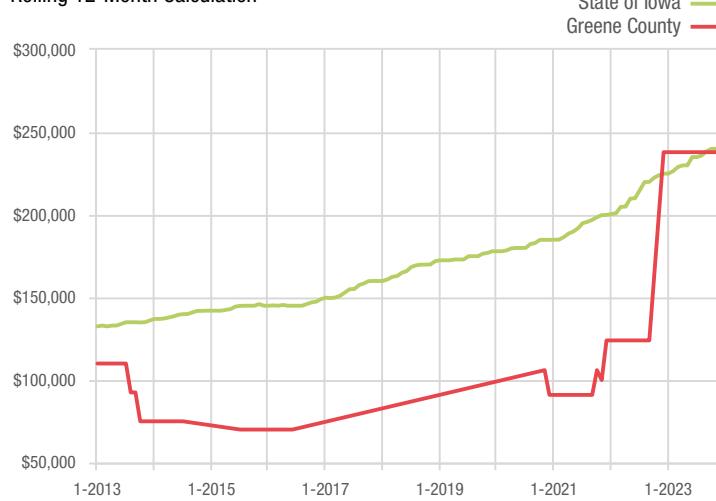
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.