

# Local Market Update – December 2023

A Research Tool Provided by Iowa Association of REALTORS®



## Greene County

Single-Family Detached	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	5	4	- 20.0%	101	108	+ 6.9%
Pending Sales	4	3	- 25.0%	89	90	+ 1.1%
Closed Sales	6	6	0.0%	89	93	+ 4.5%
Days on Market Until Sale	28	34	+ 21.4%	26	40	+ 53.8%
Median Sales Price*	\$109,000	\$143,750	+ 31.9%	\$115,000	\$135,000	+ 17.4%
Average Sales Price*	\$104,083	\$148,417	+ 42.6%	\$133,701	\$130,796	- 2.2%
Percent of List Price Received*	90.8%	96.9%	+ 6.7%	95.9%	95.9%	0.0%
Inventory of Homes for Sale	11	24	+ 118.2%	—	—	—
Months Supply of Inventory	1.5	3.2	+ 113.3%	—	—	—

Townhouse-Condo	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	0	0	0.0%	1	0	- 100.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	108	—	—	108	—	—
Median Sales Price*	\$238,000	—	—	\$238,000	—	—
Average Sales Price*	\$238,000	—	—	\$238,000	—	—
Percent of List Price Received*	95.4%	—	—	95.4%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

