

Local Market Update – December 2023

A Research Tool Provided by Iowa Association of REALTORS®



Hardin County

Single-Family Detached

Key Metrics	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	7	11	+ 57.1%	233	232	- 0.4%
Pending Sales	5	7	+ 40.0%	209	207	- 1.0%
Closed Sales	10	14	+ 40.0%	226	206	- 8.8%
Days on Market Until Sale	67	56	- 16.4%	32	37	+ 15.6%
Median Sales Price*	\$83,500	\$110,000	+ 31.7%	\$120,000	\$125,000	+ 4.2%
Average Sales Price*	\$90,040	\$152,153	+ 69.0%	\$140,503	\$147,176	+ 4.7%
Percent of List Price Received*	94.4%	93.2%	- 1.3%	95.1%	94.7%	- 0.4%
Inventory of Homes for Sale	23	40	+ 73.9%	—	—	—
Months Supply of Inventory	1.3	2.3	+ 76.9%	—	—	—

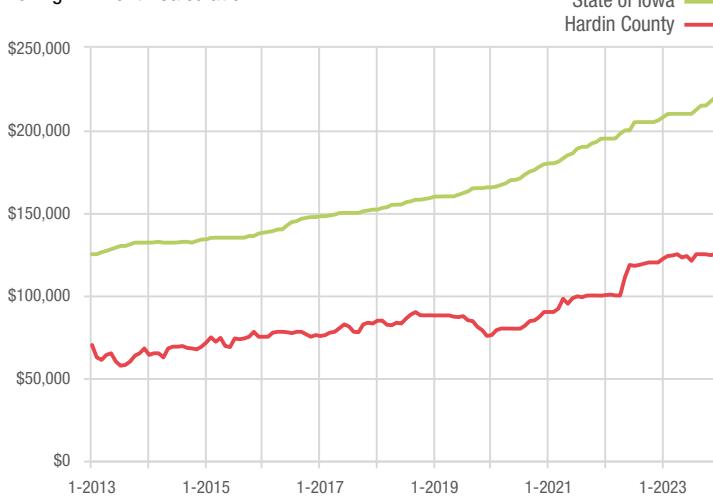
Townhouse-Condo

Key Metrics	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	0	0	0.0%	1	0	- 100.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	67	—	—
Median Sales Price*	—	—	—	\$135,000	—	—
Average Sales Price*	—	—	—	\$135,000	—	—
Percent of List Price Received*	—	—	—	81.9%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

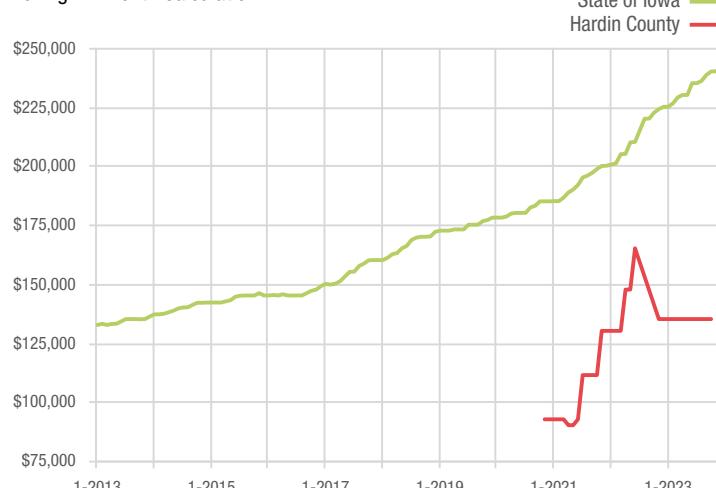
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.