

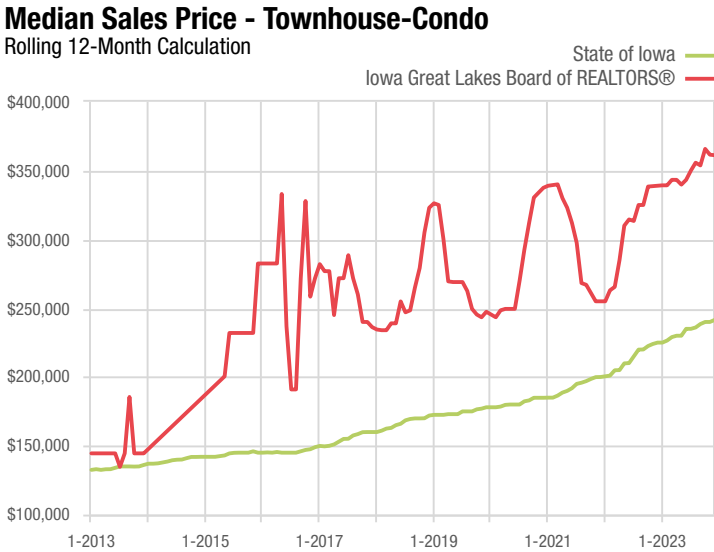
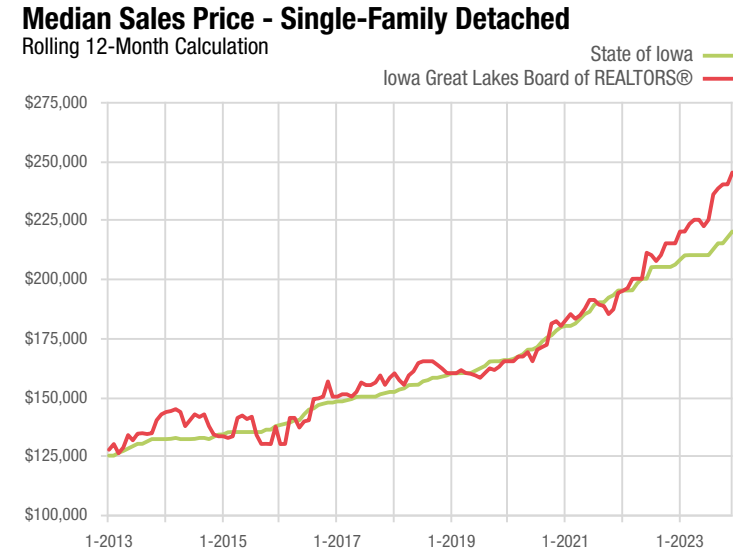
Iowa Great Lakes Board of REALTORS®

Includes Clay, Dickinson and Emmet Counties

Single-Family Detached	December			Year to Date		
Key Metrics	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	29	44	+ 51.7%	914	865	- 5.4%
Pending Sales	35	35	0.0%	780	740	- 5.1%
Closed Sales	42	36	- 14.3%	794	735	- 7.4%
Days on Market Until Sale	75	64	- 14.7%	66	78	+ 18.2%
Median Sales Price*	\$190,000	\$215,000	+ 13.2%	\$215,000	\$245,000	+ 14.0%
Average Sales Price*	\$259,803	\$229,461	- 11.7%	\$341,673	\$359,035	+ 5.1%
Percent of List Price Received*	97.3%	98.4%	+ 1.1%	98.0%	97.3%	- 0.7%
Inventory of Homes for Sale	127	156	+ 22.8%	—	—	—
Months Supply of Inventory	2.0	2.5	+ 25.0%	—	—	—

Townhouse-Condo	December			Year to Date		
Key Metrics	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	12	12	0.0%	159	154	- 3.1%
Pending Sales	6	5	- 16.7%	128	128	0.0%
Closed Sales	8	10	+ 25.0%	145	133	- 8.3%
Days on Market Until Sale	108	91	- 15.7%	161	149	- 7.5%
Median Sales Price*	\$360,295	\$291,450	- 19.1%	\$339,000	\$361,196	+ 6.5%
Average Sales Price*	\$388,699	\$383,690	- 1.3%	\$380,120	\$403,593	+ 6.2%
Percent of List Price Received*	99.3%	96.8%	- 2.5%	101.6%	98.5%	- 3.1%
Inventory of Homes for Sale	64	75	+ 17.2%	—	—	—
Months Supply of Inventory	6.0	7.0	+ 16.7%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.