

Local Market Update – December 2023

A Research Tool Provided by Iowa Association of REALTORS®



Kossuth County

Single-Family Detached

Key Metrics	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	11	8	- 27.3%	184	143	- 22.3%
Pending Sales	12	6	- 50.0%	166	124	- 25.3%
Closed Sales	13	6	- 53.8%	167	132	- 21.0%
Days on Market Until Sale	76	50	- 34.2%	68	54	- 20.6%
Median Sales Price*	\$124,000	\$88,450	- 28.7%	\$130,500	\$130,000	- 0.4%
Average Sales Price*	\$141,904	\$97,967	- 31.0%	\$160,222	\$144,101	- 10.1%
Percent of List Price Received*	91.2%	92.9%	+ 1.9%	94.3%	93.6%	- 0.7%
Inventory of Homes for Sale	28	45	+ 60.7%	—	—	—
Months Supply of Inventory	2.0	4.4	+ 120.0%	—	—	—

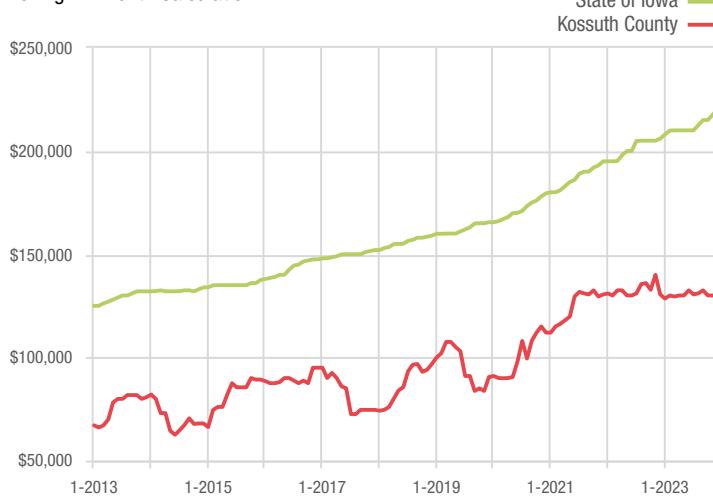
Townhouse-Condo

Key Metrics	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	0	0	0.0%	1	0	- 100.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	2	0	- 100.0%
Days on Market Until Sale	—	—	—	100	—	—
Median Sales Price*	—	—	—	\$155,000	—	—
Average Sales Price*	—	—	—	\$155,000	—	—
Percent of List Price Received*	—	—	—	95.5%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

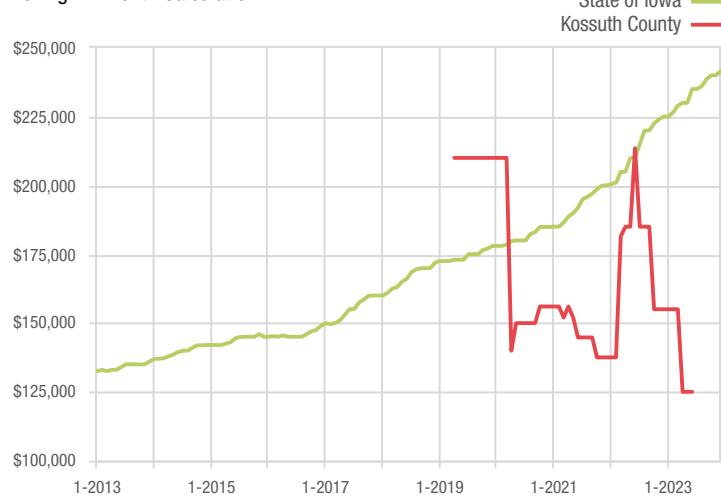
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.