



Louisa County

Single-Family Detached	December			Year to Date		
Key Metrics	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	3	2	- 33.3%	94	78	- 17.0%
Pending Sales	9	3	- 66.7%	86	72	- 16.3%
Closed Sales	6	7	+ 16.7%	70	56	- 20.0%
Days on Market Until Sale	26	34	+ 30.8%	42	57	+ 35.7%
Median Sales Price*	\$97,800	\$210,000	+ 114.7%	\$146,250	\$139,250	- 4.8%
Average Sales Price*	\$115,083	\$194,429	+ 68.9%	\$161,774	\$144,791	- 10.5%
Percent of List Price Received*	92.9%	90.5%	- 2.6%	96.6%	94.9%	- 1.8%
Inventory of Homes for Sale	14	8	- 42.9%	—	—	—
Months Supply of Inventory	2.0	1.3	- 35.0%	—	—	—

Townhouse-Condo	December			Year to Date		
Key Metrics	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	0	0	0.0%	0	1	—
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

