

Madison County

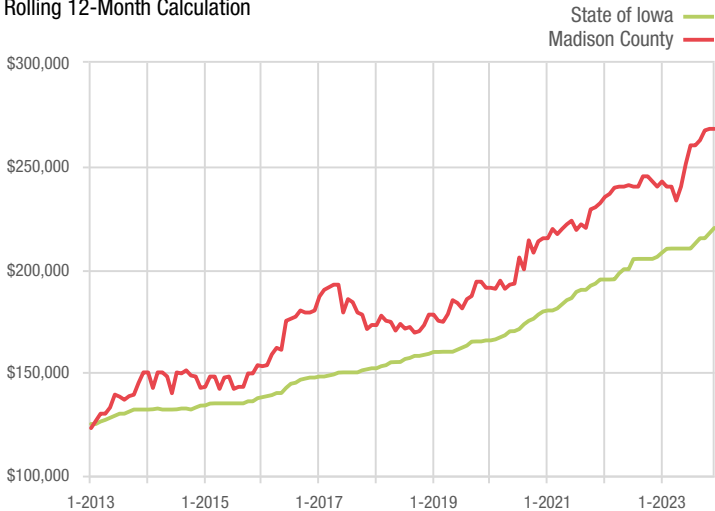
| Single-Family Detached | December | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics | 2022 | 2023 | % Change | Thru 12-2022 | Thru 12-2023 | % Change |
| New Listings | 6 | 7 | + 16.7% | 262 | 244 | - 6.9% |
| Pending Sales | 6 | 12 | + 100.0% | 218 | 188 | - 13.8% |
| Closed Sales | 10 | 15 | + 50.0% | 212 | 182 | - 14.2% |
| Days on Market Until Sale | 22 | 71 | + 222.7% | 27 | 51 | + 88.9% |
| Median Sales Price* | \$225,750 | \$250,000 | + 10.7% | \$240,000 | \$268,000 | + 11.7% |
| Average Sales Price* | \$287,840 | \$313,833 | + 9.0% | \$304,084 | \$324,034 | + 6.6% |
| Percent of List Price Received* | 99.3% | 96.5% | - 2.8% | 98.8% | 96.7% | - 2.1% |
| Inventory of Homes for Sale | 42 | 43 | + 2.4% | — | — | — |
| Months Supply of Inventory | 2.3 | 2.7 | + 17.4% | — | — | — |

| Townhouse-Condo | December | | | Year to Date | | |
|---------------------------------|----------|-----------|----------|--------------|--------------|----------|
| Key Metrics | 2022 | 2023 | % Change | Thru 12-2022 | Thru 12-2023 | % Change |
| New Listings | 0 | 0 | 0.0% | 5 | 11 | + 120.0% |
| Pending Sales | 0 | 0 | 0.0% | 7 | 12 | + 71.4% |
| Closed Sales | 0 | 1 | — | 7 | 12 | + 71.4% |
| Days on Market Until Sale | — | 58 | — | 48 | 44 | - 8.3% |
| Median Sales Price* | — | \$285,000 | — | \$238,000 | \$195,000 | - 18.1% |
| Average Sales Price* | — | \$285,000 | — | \$261,829 | \$214,333 | - 18.1% |
| Percent of List Price Received* | — | 96.6% | — | 97.5% | 99.1% | + 1.6% |
| Inventory of Homes for Sale | 1 | 0 | - 100.0% | — | — | — |
| Months Supply of Inventory | 0.9 | — | — | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

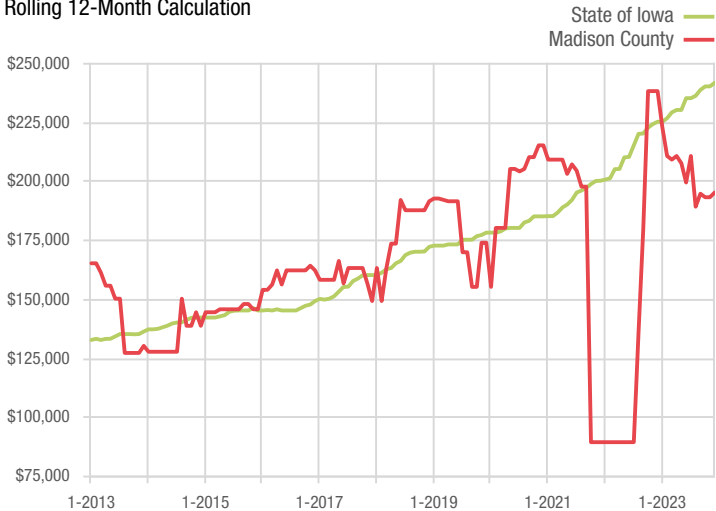
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.