

## Mid-Iowa Regional Board of REALTORS®

Includes Benton, Iowa, Marshall, Poweshiek and Tama Counties

Single-Family Detached		December			Year to Date		
Key Metrics		2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings		65	60	- 7.7%	1,571	1,423	- 9.4%
Pending Sales		63	55	- 12.7%	1,346	1,240	- 7.9%
Closed Sales		97	84	- 13.4%	1,384	1,211	- 12.5%
Days on Market Until Sale		42	42	0.0%	31	38	+ 22.6%
Median Sales Price*		\$143,000	\$179,950	+ 25.8%	\$160,000	\$173,500	+ 8.4%
Average Sales Price*		\$167,148	\$228,628	+ 36.8%	\$184,946	\$202,411	+ 9.4%
Percent of List Price Received*		94.8%	96.1%	+ 1.4%	97.1%	96.8%	- 0.3%
Inventory of Homes for Sale		207	230	+ 11.1%	—	—	—
Months Supply of Inventory		1.8	2.2	+ 22.2%	—	—	—

Townhouse-Condo		December			Year to Date		
Key Metrics		2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings		3	3	0.0%	36	35	- 2.8%
Pending Sales		3	2	- 33.3%	31	20	- 35.5%
Closed Sales		2	1	- 50.0%	33	19	- 42.4%
Days on Market Until Sale		19	0	- 100.0%	70	85	+ 21.4%
Median Sales Price*		\$247,450	\$148,500	- 40.0%	\$212,400	\$215,000	+ 1.2%
Average Sales Price*		\$247,450	\$148,500	- 40.0%	\$178,221	\$207,779	+ 16.6%
Percent of List Price Received*		100.0%	100.7%	+ 0.7%	98.0%	98.4%	+ 0.4%
Inventory of Homes for Sale		6	14	+ 133.3%	—	—	—
Months Supply of Inventory		2.1	7.7	+ 266.7%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation

State of Iowa  Mid-Iowa Regional Board of REALTORS® 



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

State of Iowa  Mid-Iowa Regional Board of REALTORS® 



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.