



Northeast Iowa Regional Board of REALTORS®

Includes Allamakee, Black Hawk, Bremer, Buchanan, Butler, Chickasaw, Clayton, Delaware, Fayette, Floyd, Howard, Mitchell and Winneshiek Counties

Single-Family Detached	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	172	149	- 13.4%	3,925	3,509	- 10.6%
Pending Sales	165	165	0.0%	3,464	3,097	- 10.6%
Closed Sales	237	226	- 4.6%	3,530	3,110	- 11.9%
Days on Market Until Sale	27	30	+ 11.1%	26	31	+ 19.2%
Median Sales Price*	\$165,000	\$182,000	+ 10.3%	\$167,000	\$170,000	+ 1.8%
Average Sales Price*	\$198,546	\$223,577	+ 12.6%	\$195,516	\$208,408	+ 6.6%
Percent of List Price Received*	97.1%	97.1%	0.0%	98.9%	98.3%	- 0.6%
Inventory of Homes for Sale	416	417	+ 0.2%	—	—	—
Months Supply of Inventory	1.4	1.6	+ 14.3%	—	—	—

Townhouse-Condo	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	8	13	+ 62.5%	274	283	+ 3.3%
Pending Sales	9	17	+ 88.9%	229	224	- 2.2%
Closed Sales	13	12	- 7.7%	233	205	- 12.0%
Days on Market Until Sale	9	17	+ 88.9%	27	49	+ 81.5%
Median Sales Price*	\$140,000	\$170,950	+ 22.1%	\$185,000	\$215,000	+ 16.2%
Average Sales Price*	\$148,842	\$184,858	+ 24.2%	\$200,300	\$226,658	+ 13.2%
Percent of List Price Received*	96.8%	98.0%	+ 1.2%	100.3%	98.9%	- 1.4%
Inventory of Homes for Sale	36	55	+ 52.8%	—	—	—
Months Supply of Inventory	1.9	2.9	+ 52.6%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

