



Southeast Iowa Regional Board of REALTORS®

Includes Appanoose, Clarke (East of I-35), Davis, Decatur (East of I-35), Des Moines, Henry, Jefferson, Lee, Lucas, Mahaska, Monroe, Van Buren, Wapello and Wayne Counties

Single-Family Detached	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	105	115	+ 9.5%	2,582	2,349	- 9.0%
Pending Sales	124	117	- 5.6%	2,430	2,198	- 9.5%
Closed Sales	177	156	- 11.9%	2,460	2,174	- 11.6%
Days on Market Until Sale	45	42	- 6.7%	44	46	+ 4.5%
Median Sales Price*	\$136,000	\$143,063	+ 5.2%	\$130,000	\$140,000	+ 7.7%
Average Sales Price*	\$153,092	\$161,960	+ 5.8%	\$152,543	\$165,028	+ 8.2%
Percent of List Price Received*	93.1%	93.8%	+ 0.8%	95.7%	95.4%	- 0.3%
Inventory of Homes for Sale	358	429	+ 19.8%	—	—	—
Months Supply of Inventory	1.8	2.3	+ 27.8%	—	—	—

Townhouse-Condo	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	0	0	0.0%	20	1	- 95.0%
Pending Sales	0	0	0.0%	18	1	- 94.4%
Closed Sales	0	0	0.0%	22	1	- 95.5%
Days on Market Until Sale	—	—	—	32	56	+ 75.0%
Median Sales Price*	—	—	—	\$225,000	\$132,500	- 41.1%
Average Sales Price*	—	—	—	\$221,386	\$132,500	- 40.1%
Percent of List Price Received*	—	—	—	98.3%	91.4%	- 7.0%
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

