

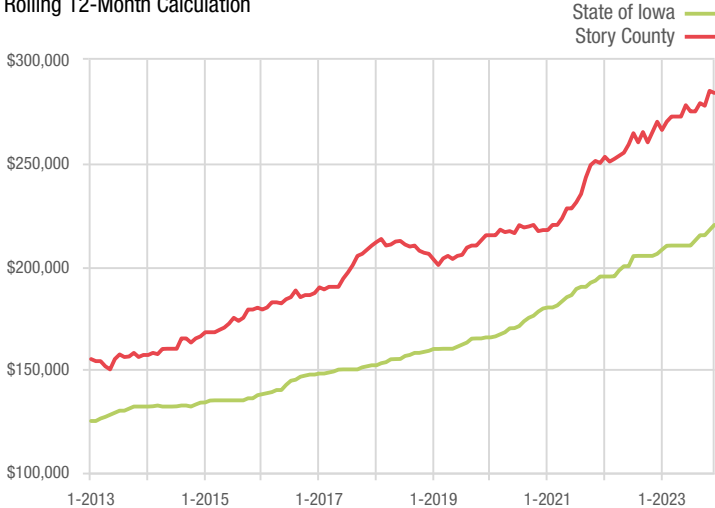
Story County

| Single-Family Detached | December | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics | 2022 | 2023 | % Change | Thru 12-2022 | Thru 12-2023 | % Change |
| New Listings | 36 | 37 | + 2.8% | 1,026 | 959 | - 6.5% |
| Pending Sales | 32 | 45 | + 40.6% | 953 | 825 | - 13.4% |
| Closed Sales | 66 | 59 | - 10.6% | 952 | 806 | - 15.3% |
| Days on Market Until Sale | 30 | 50 | + 66.7% | 26 | 32 | + 23.1% |
| Median Sales Price* | \$265,000 | \$270,350 | + 2.0% | \$270,000 | \$283,950 | + 5.2% |
| Average Sales Price* | \$287,691 | \$311,524 | + 8.3% | \$309,870 | \$312,788 | + 0.9% |
| Percent of List Price Received* | 98.6% | 97.6% | - 1.0% | 100.4% | 99.3% | - 1.1% |
| Inventory of Homes for Sale | 103 | 118 | + 14.6% | — | — | — |
| Months Supply of Inventory | 1.3 | 1.7 | + 30.8% | — | — | — |

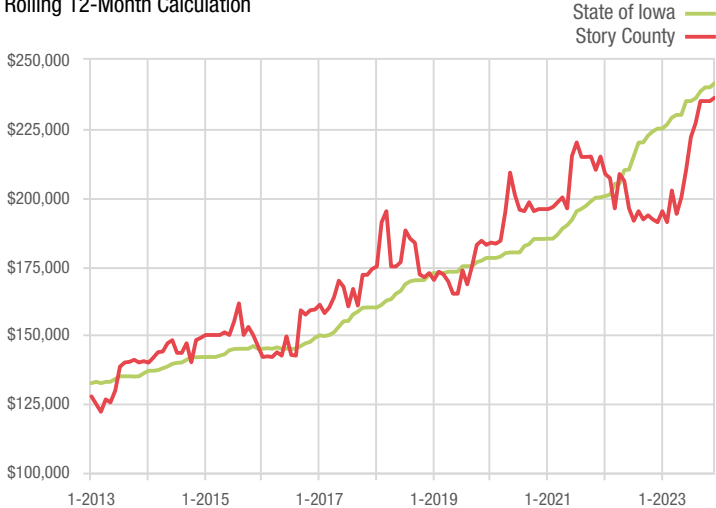
| Townhouse-Condo | December | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics | 2022 | 2023 | % Change | Thru 12-2022 | Thru 12-2023 | % Change |
| New Listings | 7 | 6 | - 14.3% | 153 | 127 | - 17.0% |
| Pending Sales | 2 | 5 | + 150.0% | 132 | 116 | - 12.1% |
| Closed Sales | 10 | 9 | - 10.0% | 136 | 110 | - 19.1% |
| Days on Market Until Sale | 68 | 119 | + 75.0% | 43 | 54 | + 25.6% |
| Median Sales Price* | \$165,000 | \$235,000 | + 42.4% | \$190,975 | \$236,250 | + 23.7% |
| Average Sales Price* | \$202,350 | \$239,122 | + 18.2% | \$213,429 | \$245,636 | + 15.1% |
| Percent of List Price Received* | 97.9% | 96.1% | - 1.8% | 99.1% | 98.1% | - 1.0% |
| Inventory of Homes for Sale | 27 | 21 | - 22.2% | — | — | — |
| Months Supply of Inventory | 2.5 | 2.2 | - 12.0% | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached
Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.