

Local Market Update – December 2023

A Research Tool Provided by Iowa Association of REALTORS®



Wayne County

Single-Family Detached	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	3	1	- 66.7%	62	65	+ 4.8%
Pending Sales	1	2	+ 100.0%	57	58	+ 1.8%
Closed Sales	4	2	- 50.0%	58	54	- 6.9%
Days on Market Until Sale	69	20	- 71.0%	58	69	+ 19.0%
Median Sales Price*	\$169,450	\$92,500	- 45.4%	\$74,900	\$109,000	+ 45.5%
Average Sales Price*	\$149,725	\$92,500	- 38.2%	\$100,412	\$126,821	+ 26.3%
Percent of List Price Received*	89.3%	95.5%	+ 6.9%	93.0%	92.0%	- 1.1%
Inventory of Homes for Sale	13	18	+ 38.5%	—	—	—
Months Supply of Inventory	2.7	3.4	+ 25.9%	—	—	—

Townhouse-Condo	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

