

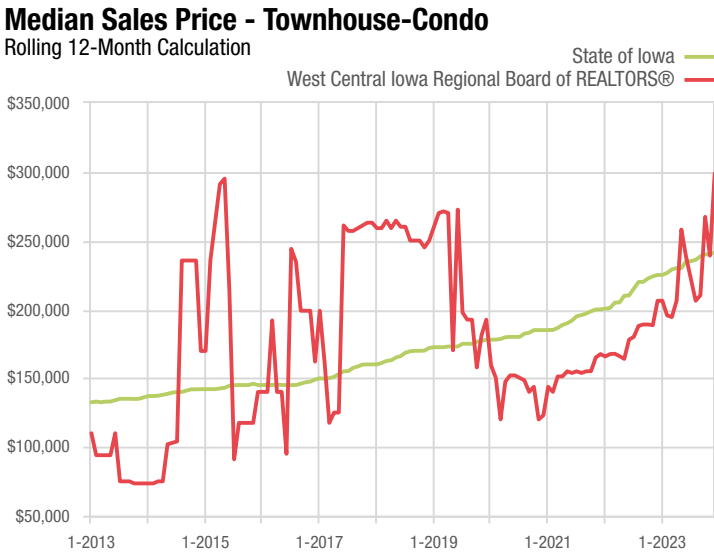
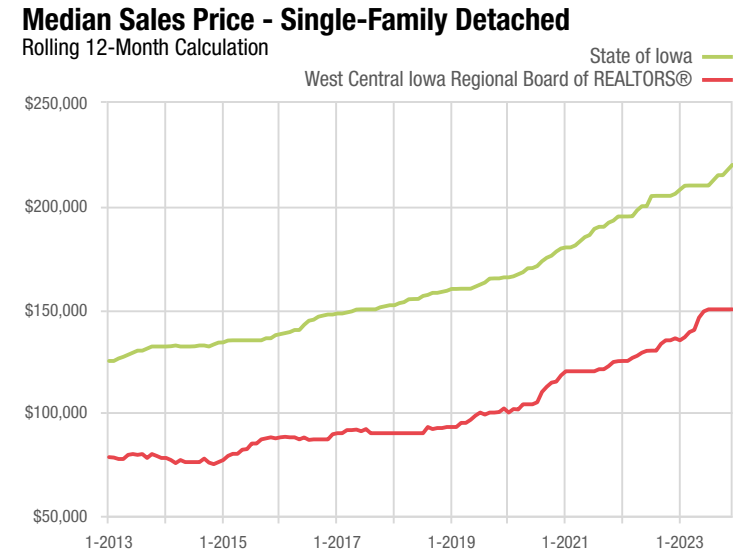
West Central Iowa Regional Board of REALTORS®

Includes Adair, Adams, Audubon, Carroll, Cass, Clarke (West of I-35), Crawford, Decatur (West of I-35), Fremont, Greene, Guthrie, Harrison, Monona, Montgomery, Page, Ringgold, Shelby, Taylor and Union Counties

Single-Family Detached	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	82	103	+ 25.6%	1,910	1,815	- 5.0%
Pending Sales	77	63	- 18.2%	1,756	1,458	- 17.0%
Closed Sales	116	87	- 25.0%	1,808	1,468	- 18.8%
Days on Market Until Sale	45	50	+ 11.1%	41	45	+ 9.8%
Median Sales Price*	\$130,000	\$150,000	+ 15.4%	\$136,000	\$150,000	+ 10.3%
Average Sales Price*	\$168,259	\$209,155	+ 24.3%	\$171,360	\$187,290	+ 9.3%
Percent of List Price Received*	94.1%	95.4%	+ 1.4%	95.8%	95.7%	- 0.1%
Inventory of Homes for Sale	252	429	+ 70.2%	—	—	—
Months Supply of Inventory	1.7	3.5	+ 105.9%	—	—	—

Townhouse-Condo	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	1	1	0.0%	19	35	+ 84.2%
Pending Sales	0	0	0.0%	18	20	+ 11.1%
Closed Sales	2	1	- 50.0%	19	20	+ 5.3%
Days on Market Until Sale	54	3	- 94.4%	63	10	- 84.1%
Median Sales Price*	\$196,500	\$635,000	+ 223.2%	\$206,255	\$298,698	+ 44.8%
Average Sales Price*	\$196,500	\$635,000	+ 223.2%	\$254,303	\$329,096	+ 29.4%
Percent of List Price Received*	97.7%	97.7%	0.0%	104.0%	103.2%	- 0.8%
Inventory of Homes for Sale	2	9	+ 350.0%	—	—	—
Months Supply of Inventory	1.0	4.1	+ 310.0%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.