

Local Market Update – December 2023

A Research Tool Provided by Iowa Association of REALTORS®



Winnebago County

Single-Family Detached

Key Metrics	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	2	4	+ 100.0%	122	108	- 11.5%
Pending Sales	8	4	- 50.0%	113	95	- 15.9%
Closed Sales	4	6	+ 50.0%	108	98	- 9.3%
Days on Market Until Sale	28	64	+ 128.6%	44	49	+ 11.4%
Median Sales Price*	\$94,750	\$148,750	+ 57.0%	\$143,000	\$145,000	+ 1.4%
Average Sales Price*	\$109,125	\$143,083	+ 31.1%	\$146,429	\$149,435	+ 2.1%
Percent of List Price Received*	92.9%	90.6%	- 2.5%	98.2%	96.2%	- 2.0%
Inventory of Homes for Sale	11	22	+ 100.0%	—	—	—
Months Supply of Inventory	1.2	2.8	+ 133.3%	—	—	—

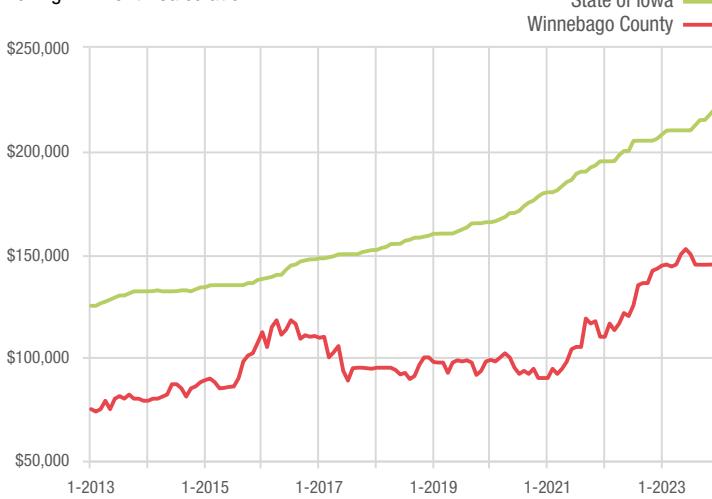
Townhouse-Condo

Key Metrics	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	2	0	- 100.0%
Closed Sales	0	0	0.0%	2	0	- 100.0%
Days on Market Until Sale	—	—	—	245	—	—
Median Sales Price*	—	—	—	\$134,050	—	—
Average Sales Price*	—	—	—	\$134,050	—	—
Percent of List Price Received*	—	—	—	96.2%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

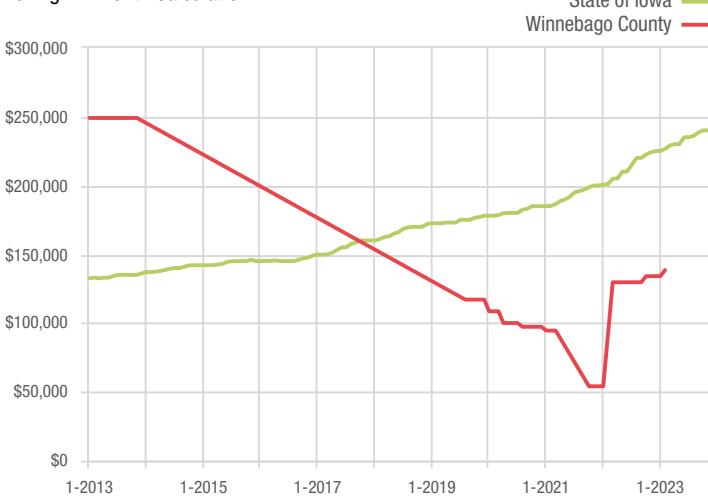
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.