

Local Market Update – December 2023

A Research Tool Provided by Iowa Association of REALTORS®



Winneshiek County

Single-Family Detached

Key Metrics	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	11	6	- 45.5%	202	142	- 29.7%
Pending Sales	11	5	- 54.5%	178	135	- 24.2%
Closed Sales	10	8	- 20.0%	174	139	- 20.1%
Days on Market Until Sale	24	29	+ 20.8%	18	27	+ 50.0%
Median Sales Price*	\$268,000	\$348,658	+ 30.1%	\$244,900	\$272,000	+ 11.1%
Average Sales Price*	\$410,090	\$354,289	- 13.6%	\$279,440	\$287,198	+ 2.8%
Percent of List Price Received*	94.7%	99.1%	+ 4.6%	98.9%	97.9%	- 1.0%
Inventory of Homes for Sale	20	12	- 40.0%	—	—	—
Months Supply of Inventory	1.3	1.1	- 15.4%	—	—	—

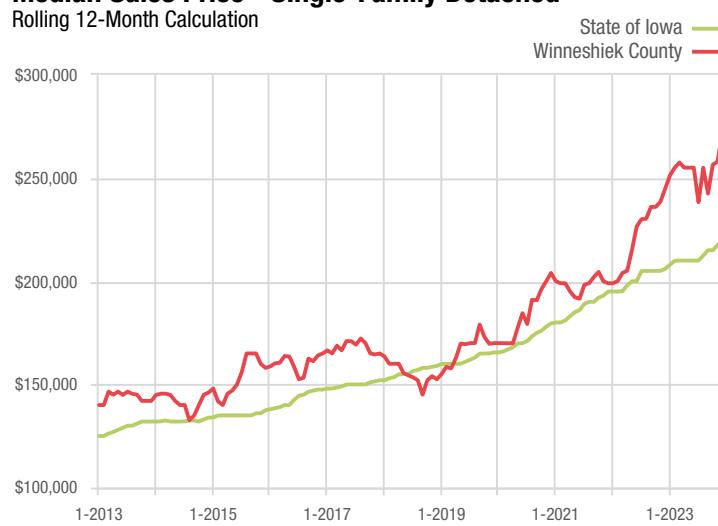
Townhouse-Condo

Key Metrics	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	0	2	—	15	20	+ 33.3%
Pending Sales	0	1	—	13	18	+ 38.5%
Closed Sales	1	1	0.0%	17	14	- 17.6%
Days on Market Until Sale	9	1	- 88.9%	61	83	+ 36.1%
Median Sales Price*	\$265,000	\$210,000	- 20.8%	\$265,000	\$335,000	+ 26.4%
Average Sales Price*	\$265,000	\$210,000	- 20.8%	\$246,871	\$329,205	+ 33.4%
Percent of List Price Received*	100.0%	95.5%	- 4.5%	98.6%	101.4%	+ 2.8%
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	0.8	1.1	+ 37.5%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

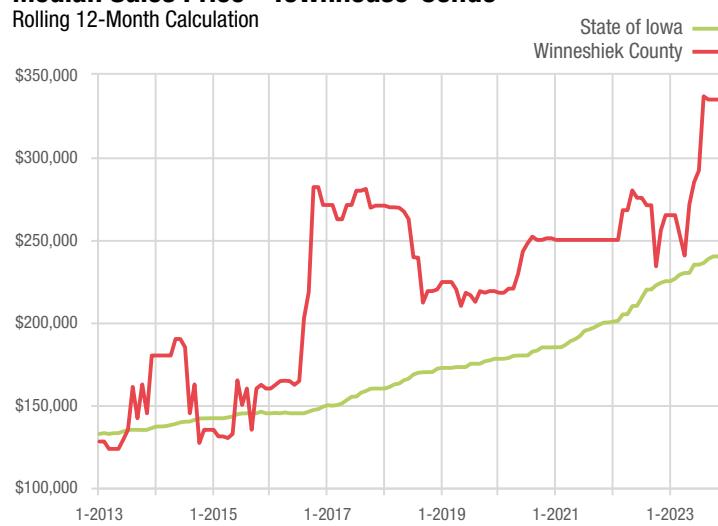
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.