

Local Market Update – January 2024

A Research Tool Provided by Iowa Association of REALTORS®



Iowa County

Single-Family Detached	January			Year to Date		
	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change
New Listings	4	4	0.0%	4	4	0.0%
Pending Sales	10	2	- 80.0%	10	2	- 80.0%
Closed Sales	8	6	- 25.0%	8	6	- 25.0%
Days on Market Until Sale	50	93	+ 86.0%	50	93	+ 86.0%
Median Sales Price*	\$223,500	\$157,750	- 29.4%	\$223,500	\$157,750	- 29.4%
Average Sales Price*	\$203,437	\$166,417	- 18.2%	\$203,437	\$166,417	- 18.2%
Percent of List Price Received*	96.5%	93.8%	- 2.8%	96.5%	93.8%	- 2.8%
Inventory of Homes for Sale	20	27	+ 35.0%	—	—	—
Months Supply of Inventory	1.3	2.3	+ 76.9%	—	—	—

Townhouse-Condo	January			Year to Date		
	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	2	0	- 100.0%	2	0	- 100.0%
Days on Market Until Sale	30	—	—	30	—	—
Median Sales Price*	\$130,500	—	—	\$130,500	—	—
Average Sales Price*	\$130,500	—	—	\$130,500	—	—
Percent of List Price Received*	97.3%	—	—	97.3%	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

